

# FINANCIAL STATEMENTS

ANNUAL REPORT

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30 JUNE 2021

## Contents

Directors' Annual Report to the Members.....	2
Lead Auditor's Independence Declaration under Section 307c of the Corporations Act 2001 .....	9
Statement of Comprehensive Income .....	10
Statement of Financial Position .....	11
Statement of Changes in Equity.....	12
Statement of Cash Flows.....	13
Notes to the Financial Statements .....	14
Directors' Declaration.....	63
Independent Audit Report to the Members of Employers Mutual Limited .....	64

## Directors' Annual Report to the Members

### For the year ended 30 June 2021

The Directors present their consolidated financial report of the Group, being Employers Mutual Limited and its controlled entities, for the year ended 30 June 2021 and the independent auditor's report thereon.

#### Directors

The Directors of the Company in office during the financial year and up to the date of this report are:

##### **Paul R. Baker LLB GAICD (Chairman)**

Mr Baker was appointed as a director of Employers Mutual Limited in September 2014 and was last re-elected on 30 November 2020. He was appointed the Chair of Employers Mutual Limited on 25 May 2021. He also currently serves as a director of Hospitality Employers Mutual Limited and director and Chair of Employers Mutual NSW Limited. He is also a director and Chair of other Employers Mutual Limited subsidiaries, including Employers Mutual SA Pty Limited and EML VIC Pty Limited.

Mr Baker has experience in the areas of insurance, commercial and administrative law, as well as corporate governance and risk management. He is a practicing lawyer of over 30 years and has been the managing director of Meridian Lawyers since 2004. Mr Baker has served as the legal member of the Consumer Medicines Information Commonwealth Government Task Force and South Eastern Sydney Area Health Service Ethics Committee. He was formerly a partner of Ebsworth and Ebsworth Lawyers and a former director of Guild Accountants.

##### **William J.A. O'Reilly AM BDS, Dip Laws BAB**

Mr O'Reilly ceased as a director of Employers Mutual Limited on 11 June 2021 and Chair on 25 May 2021. Previously he had held the role of director of Employers Mutual Limited from 9 December 2010 and Chair from November 2011.

Mr O'Reilly has substantial experience within a number of professional and mutual organisations. Mr O'Reilly was previously a director of Manchester Unity Australia for five years and its independent elected Chair for four years. Mr O'Reilly was admitted to the Supreme Court of New South Wales as a barrister in 1988.

In addition to being a qualified general dental practitioner, Mr O'Reilly was a director of BUPA Dental Corporation, President and Professional Officer of the Dental Council of NSW, and has assisted the Motor Accident Authority of New South Wales in relation to dental injuries from motor accidents. He was a member of the National Australia Bank's nabhealth National Advisory Council, member of the Medical Advisory Panel for BUPA MBF Australia, and a director of the Motor Neurone Disease Association of Australia as well as a non-executive director on a number of other Boards. In the 2016 Australia Day Honours List, Mr O'Reilly was made a Member of the Order of Australia (AM).

##### **Patrick J. Gurr GAID**

Mr Gurr was appointed as a director of Employers Mutual Limited on 28 May 2019 and was re-elected in October 2019. He also currently serves as a director of Employers Mutual NSW Limited, Employers Mutual SA Pty Limited and EML VIC Pty Limited.

Mr Gurr is a career publican, with over 40 years experience in the hospitality industry. As an active member of the Australian Hotels Association, Mr Gurr brings a wealth of knowledge with extensive experience in dealing with government at all three levels. Mr Gurr has immersed himself in numerous communities throughout New South Wales and Queensland developing industry education and promoting regional tourism through innovation and awareness.

Mr Gurr served as an executive member and as vice president of AHA (NSW). In these roles, he was involved in constitutional review, strategy implementation and dispute resolution. Mr. Gurr achievements were recognised with Life Membership of AHA (NSW) in 2012. Mr. Gurr has lived in the regional cities of Toowoomba, Wagga Wagga and Armidale and was the voice of country hotels promoting the importance of these community hubs for the wellbeing of the communities they serve.

## Directors' Annual Report to the Members (continued)

### Directors (continued)

#### **Catherine A. King**

Ms King was appointed as a director of Employers Mutual Limited on 21 June 2007 and was last re-elected in October 2019. She was appointed the Vice Chair of Employers Mutual Limited on 25 May 2021. She also currently serves as a director of Hospitality Employers Mutual and Employers Mutual NSW Limited, Employers Mutual SA Pty Limited and EML VIC Pty Limited.

Ms King has diverse experience in government, community and stakeholder relations, communications, risk management and strategy development. Ms King managed a public relations and communications business for 15 years and now provides strategic advice to organisations operating in a regulated environment.

Ms King is also a director of the Don Dunstan Foundation. She has previously been a director of Adelaide Fringe Inc, Adelaide Venue Management Corporation, Homestart Finance, SAFECOM and the SA Ambulance Service and a board member of Common Ground Adelaide, Riverland Wine Advisory Panel and ResourceCo Pty Ltd.

#### **Bruce B Hatchman FCA MAICD JP**

Mr Hatchman was appointed as a director of Employers Mutual Limited on 29 September 2020 and was last elected on 30 November 2020. He also currently serves as a director of Hospitality Employers Mutual Limited, Employers Mutual NSW Limited, Employers Mutual SA Pty Limited and EML VIC Pty Limited.

Mr Hatchman is a Chartered Accountant and has practiced principally in the areas of audit and corporate advisory assignments. In 2001, he transitioned from direct client responsibilities to the role of Chief Executive of the practice. During the next seven years the practice experienced substantial growth leading to a position of fifth largest practice in Sydney. During that time he acted as primary advisor to a group of high net worth businesses in an advisory capacity.

Since 2008 Mr Hatchman has focused entirely on board appointments, which have been exclusively non-executive independent roles, including: ASX listed companies - current, professional practices both Australian and internationally based, a not-for-profit major hospital in Sydney. He continues to engage in consulting work and has ongoing roles in private large investment groups.

#### **Nicole Britt, B.App.Sc(O.T), MBA, GAICD**

Ms Britt was appointed as a director of Employers Mutual Limited on 11 June 2021. She is also a director of Employers Mutual NSW Limited, EMLVIC Pty Limited and Employers Mutual SA Pty Limited.

Ms Britt is a well-respected and passionate health professional, and has spent more than three decades assisting people with an injury, illness or disease to recover by returning them to work. A recognised industry thought leader, Ms Britt leads Navigate Health providing premium services that support the health benefits of work.

Ms Britt's expertise is recognised through her involvement in the inaugural Australasian Faculty of Occupational and Environmental Medicine (AFOEM) Health Benefits of Work (HBOW) Signatory Steering Group (SSG) and a former board membership of the National Employment Services Association (NESA). Ms Britt has also actively participated in numerous working parties and reference groups for the Department of Social Services (DSS formerly known as DEEWR) over the past two decades.

#### **Matthew Wilson LLB, Grad Dip Legal Practice, Snr Assoc ANZIIF(CIP)**

Mr Wilson ceased as a director of Employers Mutual Limited on 29 September 2020. He had held the role since 19 December 2019. He also holds the position of Chief Risk Officer since he joined Employers Mutual Limited in November 2006. Mr Wilson is a corporate lawyer and professional adviser in the fields of risk management, regulatory compliance and corporate governance practice in the Australian financial services sector.

Mr Wilson resigned on 29 September 2020

## Directors' Annual Report to the Members (continued)

### Company secretaries

Anthony Fleetwood	Appointed 15 April 2003
Matthew Wilson	Appointed 30 September 2010
Justine Brindley	Appointed 27 November 2018

### Directors' meetings

The number of Directors' meetings attended by each of the Directors during the financial year is:

Director	Directors' meetings		Audit Committee		Underwriting Committee		Remuneration Committee		Risk Committee	
	No. held*	Attended	No. held*	Attended	No. held*	Attended	No. held*	Attended	No. held*	Attended
William J. A. O'Reilly	8	8	8	7	2	2	3	3	5	5
Catherine A. King	8	8	8	8	0	0	3	3	5	5
Paul R. Baker	8	8	8	8	2	2	3	3	0	0
Patrick Gurr	8	8	8	8	2	2	3	3	4	4
Bruce Hatchman <sup>^</sup>	6	6	6	6	2	2	3	3	4	4
Matthew Wilson <sup>^</sup>	2	2	0	0	0	0	0	0	0	0
Nicole Britt <sup>^</sup>	0	0	0	0	0	0	0	0	0	0

\* Number held whilst in Director role or a member of the committee

<sup>^</sup> Mr Wilson resigned on 29 September 2020. Mr Hatchman was appointed on 29 September 2020 and Ms Britt was appointed on 11 June 2021.

### Strategy and objectives

The Company operates in Partnership with ASWIG Management Pty Ltd to provide workers compensation claims management services to iCare (Insurance and Care NSW), Insurance for NSW, Return to Work South Australia, WorkSafe Victoria and the ACT Government along with numerous self-insured employers. The Partnership with ASWIG Management Pty Ltd also provides personal injury claim management services to clients in other insurance lines, including sickness & accident, life & disability and compulsory third party insurance. In addition, the Company operates a specialised insurer solution in NSW for the hotels and clubs industries through Hospitality Employers Mutual Limited (HEM).

The Group's long-term objective is to be the number one performer in personal injury claims management. The Group seeks to provide the highest quality insurance service to its mutual policyholders and to its insurer clients. It does so by achieving faster, more durable return to work outcomes in workers' compensation insurance, assisting employers to reduce their insurance costs. We apply our core expertise in portfolio and claims management to drive better outcomes for all stakeholders in insurance claims management, supported by a high standard of service to clients and customers. For employers, these reduced costs are achieved through the development and delivery of solutions to prevent workplace injuries and through providing assistance to employees to recover from any injuries that do occur.

The Group's strategy is to continue to grow and diversify the personal injury claims management business for workers' compensation insurance across government schemes and employer self-insurers and utilise this expertise in the provision of claims management services in other insurance lines, including sickness & accident, life & disability and compulsory third party insurance.

In order to meet our goals, we have set the following objectives:

- Continue to manage and grow our presence in our existing workers insurance schemes nationally
- Continue to deliver successful return to work outcomes across new and existing claims portfolios across industries
- Continue to broaden our appetite for personal injury claims management across a range of industries
- Continue to challenge processes and technology in order to maximise outcomes in the most efficient and effective way to enable case managers to focus on clients and customer outcomes rather than process
- Continue to pursue opportunities which complement the Group's claims management expertise while providing a sustainable financial return

## Directors' Annual Report to the Members (continued)

### Strategy and objectives (continued)

- Careful and considered reinvestment of funds through the mutual benefits program to improve occupational health, safety and injury management programs for members.

### Principal activities

The principal activities of the Group comprise:

- The provision of workers compensation management services to employer members as an agent of or service provider to:
  - iCare Workers Insurance
  - Insurance for NSW
  - Return to Work SA
  - WorkSafe Victoria
- Underwriting workers compensation insurance in the NSW hospitality industry through the controlled entity Hospitality Employers Mutual Limited (HEM)
- The provision of workers compensation claims management services to the ACT Government and self-insured clients
- Acting as outsourced provider of personal injury claims management services on behalf of third parties for other non-workers' compensation insurance lines
- Run-off of the pre-1987 underwritten workers compensation insurance portfolio
- Investment of accumulated funds

Certain persons and corporations may be eligible for membership as per the Employers Mutual Limited Constitution. Admittance to membership of Employers Mutual Limited is at the Board's sole discretion.

### Results and review of operations

The consolidated profit after tax was \$6.7m (2020: profit after tax was \$16.2m).

Factors influencing the result include:

- Continued strong profits from the Partnership business (Partnership of Employers Mutual Limited & ASWIG Management Pty Ltd as trustee for ASWIG Management Trust) of \$28.2m (2020: \$23.3m). The Partnership results reflect continued strong performance in all areas of the business. The results also reflect continued profitable growth in the provision of workers' compensation claims management services to the self-insurance sector and in other personal injury lines.
- HEM achieved a (\$2.8m) loss after tax (2020: profit \$9.3m). HEM's operations were impacted by COVID-19 during the financial year. Prior to the lockdown that commenced on 26 June 2021, trading activity in the hospitality industry during the year had largely returned to pre COVID-19 levels except for the accommodation sector in large hotels, which continued to be adversely affected by the lack of international tourism. This led to an increase in policyholders' wage rolls and thus an increase in Premium income. A deterioration in claims performance during the year coupled with the impact of the COVID-19 lockdown that began on 26 June 2021, however, resulted in a significant strengthening of the outstanding claims valuation as at 30 June 2021 that significantly impacted the HEM's financial performance in 2021. The actuarial strengthening of (\$7.5m) compares to a net actuarial release of \$7.7m in the prior year. Investment income is in line with the prior year despite the increase in yields during the year due to the portfolio mix.
- Investment revenue of \$5.0m (2020: \$3.6m) reflects the Company's investment strategy and investment market performance during the year, which has continued to be characterised by generally low rates of return and volatility due to the ongoing impact of COVID-19.

## Directors' Annual Report to the Members (continued)

### Results and review of operations (continued)

- Continued investment of accumulated funds through our Mutual Benefits Program totalled \$13.6m (2020: \$10.0m). This investment continues to support initiatives that deliver a positive impact on performance in the various Schemes through knowledge sharing across jurisdictions, improved claims management outcomes and reduced premiums for members.
- Apart from the impact on underwritten operations, the Group has not been significantly affected by COVID-19.

### Events subsequent to balance sheet date

- The ongoing development of the COVID-19 situation that led to a lockdown in Sydney and surrounding areas on 26 June 2021 and the associated economic impacts for the Group remain uncertain. The Directors, on the date of approving these financial statements, are of the view that there are a range of possible impacts from COVID-19 and note that the situation continues to be fluid. The balance sheet position, and the Outstanding Claims Liability specifically, reflects the latest information available and the high level of inherent uncertainty at the current time. Modelling undertaken by the Group indicates that the Company's capital position remains within the Target Operating Range under a range of scenarios, however the Group continues to closely monitor developments with a focus on the potential impact on premiums, claims and investments. Further information is contained in Note 31 as to the potential impacts on the Group. Other than the above, no matter or circumstance has arisen since 30 June 2021 that has significantly affected, or may significantly affect:
  - The Group's operations in future financial years;
  - The results of those operations in future financial years; and
  - The Group's state of affairs in future financial years.

## Statutory information

### State of affairs

The business has seen continued growth throughout 2021, including incremental growth in personal injury market segments as part of the Group's diversified growth strategy. During the year, we extended our Victorian contract for two years and gained an additional 6.87% of market share, whilst the Return To Work Support Services (RTWSS) contract with iCare was also extended for an additional year. In addition, we have partnered with a General Insurance company, to enter the New South Wales Compulsory Third Party (CTP) Insurance market, with the EML Group acting as the third party administrator under a white-label arrangement. Apart from this, there have been no significant changes in the state of affairs of the Group during the financial year.

While at various stages during the year and subsequent to year end, the Group's workforce has operated in a full and partial work from home environment, the pandemic response has been well managed. With the exception of the impact on the Underwritten results on the Company's subsidiary, there have been no material adverse financial impacts from the pandemic.

### Likely developments

The Group will continue to focus on markets where we can provide a high level of service to current and future members while achieving appropriate returns relative to the risk of operations.

### Directors' indemnification

The Company's Constitution indemnifies to the maximum extent permitted by law every officer and auditor of the Company against any liability incurred by them in the capacity as officer or auditor in respect of:

- (a) defending any proceedings, whether civil or criminal, in which judgment is given in their favour or in which they are acquitted; or
- (b) in connection with any application in relation to any such proceedings in which relief is granted under the law to him or her by the court; or
- (c) subject to the Corporations Act in relation to any matter.

## Directors' Annual Report to the Members (continued)

### Statutory information (continued)

#### Directors' indemnification (continued)

The Company has entered into officer protection deeds providing access, indemnity and insurance for directors and officers in respect of the Company. Those deeds, which are subject to certain conditions and limitations, provide an indemnity to the full extent permitted by law for liabilities incurred by that person as an officer, including reasonable legal costs incurred in respect of certain legal proceedings and an entitlement to Directors' and Officers' liability insurance. The deeds also contain access rights which provide access to company records following the cessation of the officer's position with the Company. The Company has executed deeds in place with some of the current and former director(s) and officer(s).

Since the end of the previous year, the Company has paid insurance premiums in respect of a Directors' and Officers' liability policy that covers the directors and officers of Employers Mutual Limited. The terms of the policy specifically prohibit disclosure of details of the amount of the insurance cover and the nature of the liability insured against.

#### Directors' Benefits

Since the end of the previous financial year, no Director of the consolidated entity has received any benefit by reason of any contract made by the consolidated entity with a Director or with a firm of which they are a member or with a company in which they have a substantial financial interest other than under policies of insurance in the normal course of business.

#### Environmental Regulation

The Company's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory.

#### Non-audit services

During the financial year, KPMG has performed other services for the Group in addition to their statutory duties.

The Directors have considered the non-audit services provided during the financial year by KPMG and, in accordance with written advice provided by resolution of the Audit Committee, are satisfied that the provision of those non-audit services by the Group's auditor is compatible with, and did not compromise, the auditor independence requirements of the Corporations Act 2001 for the following reasons:

All non-audit assignments were approved in accordance with the process set out in the EML framework for engaging auditors for non-audit services; and

The non-audit services provided do not undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, as they did not involve reviewing or auditing the auditor's own work, acting in a management or decision making capacity for the Group, acting as an advocate for the Group or jointly sharing risks and rewards. The level of fees for total non-audit services amounts to approximately \$86,028 (2020: \$153,763) (refer to Note 21 to the financial statements for further details of costs incurred on individual non audit assignments).

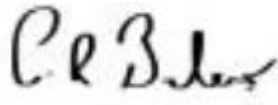


## Directors' Annual Report to the Members (continued)

### Lead auditor's independence declaration under section 307c of the Corporations Act 2001

The lead auditor's independence declaration is set out on page 9 and forms part of the Directors' Report for the year ended 30 June 2021.

Signed on behalf of the Board, in accordance with a resolution of the Directors.



Paul R. Baker

Director



Catherine A. King

Director

Signed in Sydney on 10 September 2021



# Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To the Directors of Employers Mutual Limited

I declare that, to the best of my knowledge and belief, in relation to the audit of Employers Mutual Limited for the financial year ended 30 June 2021 there have been:

- i. no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- ii. no contraventions of any applicable code of professional conduct in relation to the audit.

A stylized, handwritten-style logo of the letters 'KPMG' in a dark blue color.

KPMG

A handwritten signature in black ink that reads 'Leann Yuen'.

Leann Yuen  
*Partner*  
Sydney  
10 September 2021

## Statement of Comprehensive Income

For the year ended 30 June 2021

	Note	2021 \$000	2020 \$000
Premium revenue	5(a)	65,577	65,931
Outwards reinsurance expense		(18,684)	(17,890)
		46,893	48,041
Claims expense	20	(52,467)	(26,462)
Reinsurance and other recoveries	20	15,201	8,983
Net claims expense	20	(37,266)	(17,479)
Other underwriting expenses	5(b)	(12,588)	(12,235)
<b>Underwriting surplus / (loss)</b>		<b>(2,961)</b>	<b>18,327</b>
Investment revenue	5(c)	5,050	3,578
Management fee revenue	5(d)	351,528	319,154
Other revenue	5(e)	28,559	24,961
General and administration expenses		(5,577)	(8,766)
Mutual benefit expense		(13,597)	(10,015)
Management fees paid	5(f)	(353,660)	(321,151)
<b>Profit before related income tax expense</b>		<b>9,342</b>	<b>26,088</b>
Income tax expense attributable to operating profit	6(a)	2,654	9,850
<b>Profit for the year</b>		<b>6,688</b>	<b>16,238</b>
Other comprehensive income		-	-
<b>Total comprehensive income for the year</b>		<b>6,688</b>	<b>16,238</b>
<b>Profit attributable to:</b>			
Equity holders of the parent		7,538	13,446
Non-controlling interest		(850)	2,792
<b>Profit for the year</b>		<b>6,688</b>	<b>16,238</b>

*The Statement of Comprehensive Income are to be read in conjunction with the notes to the financial statements*

## Statement of Financial Position

As at 30 June 2021

	Note	2021 \$000	2020 \$000
<b>Current assets</b>			
Cash and cash equivalents	25	36,800	56,638
Trade and other receivables	7	157,161	107,789
Reinsurance and other recoverables receivable	8	10,717	8,829
Financial assets at fair value	12	48,981	51,478
Deferred reinsurance expense	9	14,073	13,261
Current tax assets	6(b)	691	-
Other assets	11	94,767	79,064
<b>Total current assets</b>		<b>363,190</b>	<b>317,059</b>
<b>Non-current assets</b>			
Trade and other receivables	7	3,034	2,509
Reinsurance and other recoverables receivable	8	30,773	25,867
Deferred tax assets	6(c)	3,614	3,292
Financial assets at fair value	12	147,393	135,984
Other assets	11	9,262	4,118
<b>Total non-current assets</b>		<b>193,872</b>	<b>171,770</b>
<b>TOTAL ASSETS</b>		<b>557,266</b>	<b>488,829</b>
<b>Current liabilities</b>			
Trade and other payables	14	124,044	95,163
Unearned premium liability	15	47,505	44,697
Outstanding claims liability	16(a)	30,625	24,861
Current tax liabilities	6(b)	-	7,585
Provisions	17	1,636	2,707
Contract Liability / Unearned income	18	60,623	41,982
<b>Total current liabilities</b>		<b>264,432</b>	<b>216,995</b>
<b>Non-current liabilities</b>			
Trade and other payables	14	562	537
Outstanding claims liability	16(a)	124,103	107,723
<b>Total non-current liabilities</b>		<b>124,665</b>	<b>108,260</b>
<b>TOTAL LIABILITIES</b>		<b>389,097</b>	<b>325,255</b>
<b>NET ASSETS</b>		<b>168,169</b>	<b>163,574</b>
<b>Equity</b>			
Reserves	19	25,307	25,307
Retained earnings		127,737	120,199
<b>Total equity attributable to equity holders of the Company</b>		<b>153,044</b>	<b>145,506</b>
Non-controlling interest		15,125	18,068
<b>Total Equity</b>		<b>168,169</b>	<b>163,574</b>

*The Statement of Financial Position are to be read in conjunction with the notes to the financial statements*

## Statement of Changes in Equity

For the year ended 30 June 2021

	Note	General Reserves \$000	Retained Earnings \$000	Non-controlling interest \$000	Total \$000
<b>Balance at 1 July 2019</b>		<b>25,307</b>	<b>106,753</b>	<b>18,015</b>	<b>150,075</b>
<b>Total comprehensive income for the year</b>					
Profit for the year		-	13,446	2,792	16,238
Other comprehensive income for the year		-	-	-	-
<b>Total comprehensive income for the year</b>		<b>-</b>	<b>13,446</b>	<b>2,792</b>	<b>16,238</b>
<b>Transactions with owners in their capacity as owners:</b>					
Change in ownership interests		-	-	-	-
Dividend paid	30	-	-	(2,739)	(2,739)
<b>Total transactions with owners</b>		<b>-</b>	<b>-</b>	<b>(2,739)</b>	<b>(2,739)</b>
<b>Balance at 30 June 2020</b>		<b>25,307</b>	<b>120,199</b>	<b>18,068</b>	<b>163,574</b>
<b>Balance at 1 July 2020</b>		<b>25,307</b>	<b>120,199</b>	<b>18,068</b>	<b>163,574</b>
<b>Total comprehensive income for the year</b>					
Profit / (loss) for the year		-	7,538	(850)	6,688
Other comprehensive income for the year		-	-	-	-
<b>Total comprehensive income for the year</b>		<b>25,307</b>	<b>7,538</b>	<b>(850)</b>	<b>6,688</b>
<b>Transactions with owners in their capacity as owners:</b>					
Change in ownership interests		-	-	-	-
Dividend paid	30	-	-	(2,094)	(2,094)
<b>Total transactions with owners</b>		<b>-</b>	<b>-</b>	<b>(2,094)</b>	<b>(2,094)</b>
<b>Balance at 30 June 2021</b>		<b>25,307</b>	<b>127,737</b>	<b>15,124</b>	<b>168,169</b>

*The Statement of Changes in Equity are to be read in conjunction with the notes to the financial statements*

## Statement of Cash Flows

For the year ended 30 June 2021

		2021	2020
	Note	\$000	\$000
<b>Cash flows from operating activities</b>			
Premium revenue received		72,834	66,548
Reinsurance and other recoveries received		13,965	15,821
Reinsurance paid		(18,904)	(22,437)
Management fees received		275,205	365,336
Dividends received		676	942
Interest received		3,760	4,473
Trust distributions received		18	6
Other revenue received		29,292	23,200
Claims paid		(29,825)	(28,705)
Acquisition costs paid		(682)	(820)
Mutual benefits paid		(14,668)	(11,847)
General expenses and management fees paid		(339,121)	(355,594)
Income taxes paid		(11,248)	(8,125)
<b>Net cash provided by/ (used in) operating activities</b>	25 (b)	<b>(18,698)</b>	<b>48,799</b>
<b>Cash flows from investing activities</b>			
Proceeds from disposal of investments		359,197	386,118
Payments for investments		(368,535)	(404,019)
Proceeds from acquisition of debtors from the Partnership		10,155	9,109
Loan repayments received		137	138
<b>Net cash (used in) / provided by investing activities</b>		<b>954</b>	<b>(8,653)</b>
<b>Cash flows from financing activities</b>			
Dividends paid to non-controlling interest		(2,094)	(2,739)
<b>Net cash provided by financing activities</b>		<b>(2,094)</b>	<b>(2,739)</b>
<b>Net (decrease)/ increase in cash and cash equivalents</b>		<b>(19,838)</b>	<b>37,407</b>
<b>Cash and cash equivalents at the start of the financial year</b>		<b>56,638</b>	<b>19,231</b>
<b>Cash and cash equivalents at the end of the financial year</b>	25 (a)	<b>36,800</b>	<b>56,638</b>

*The Statement of Cash Flows are to be read in conjunction with the notes to the financial statements*

## Notes to the Financial Statements

For the year ended 30 June 2021

### Note 1 Reporting Entity, Basis of Preparation and Significant Accounting Policies

#### Reporting Entity

The consolidated financial report of Employers Mutual Limited (the “Company”) as at and for the year ended 30 June 2021 comprises the Company and its subsidiaries. Employers Mutual Limited is a public company limited by guarantee, domiciled in Australia.

The Company is a for-profit entity. Certain persons and corporations may be eligible for membership as per the Employers Mutual Limited Constitution. Admittance to membership of Employers Mutual Limited is at the Board’s sole discretion.

The financial report was authorised for issue by the Directors on 10 September 2021.

#### Statement of Compliance

This general purpose financial report has been prepared in accordance with the Corporations Act 2001, Australian Accounting Standards (AASBs) (including Australian Interpretations) adopted by the Australian Accounting Standards Board, and other authoritative pronouncements of the Australian Accounting Standards Board.

International Financial Reporting Standards (IFRS) refer to the overall framework of standards and pronouncements approved by the International Accounting Standards Board (IASB). IFRS forms the basis of the AASBs. This financial report of the Group complies with IFRS. The current IFRS standard for insurance contracts does not include a comprehensive set of recognition and measurement criteria. IFRS 17 was published on 18<sup>th</sup> May 2017 effective from 1st January 2023. Until the adoption of that standard, the financial reports of insurers in different countries that comply with IFRS may not be comparable in terms of the recognition and measurement of insurance contracts.

#### Basis of Preparation

The principal accounting policies adopted in the preparation of the financial report are set out below. These policies have been applied consistently to all periods presented by the Group.

The financial report is a general purpose financial report which has been prepared in accordance with Australian Accounting Standards (AASBs) adopted by the Australian Accounting Standards Board (AASB) and the Corporations Act 2001.

The financial report complies with International Financial Reporting Standards (IFRSs) adopted by the International Accounting Standards Board (IASB).

The financial report is presented in Australian dollars, which is the Group’s functional currency. The Company is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors’ Report) Instrument 2016/191 and, in accordance with that ASIC instrument, amounts in the financial report and Directors’ Report have been rounded off to the nearest thousand dollars unless otherwise stated.

This report is prepared on an accruals basis and is based on historic costs and does not take into account changing money values or, except where specifically stated, current valuations of non-current assets. This includes all investments in the Group, which are deemed to back insurance liabilities and are stated at their fair value.

## Note 1 Reporting Entity, Basis of Preparation and Significant Accounting Policies (continued)

### Basis of Preparation (continued)

The preparation of a financial report requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Judgments made by management in the application of Australian Accounting Standards that have significant effect on the financial report and estimates with a significant risk of material adjustment in the next year are discussed in Note 2.

The principal accounting policies adopted in the preparation of the financial report are set out below. These policies have been applied consistently to all periods presented and by each consolidated entity.

Parent entity financial information has been included in the financial statements for the year ended 30 June 2021 in Note 29.

### Significant Accounting Policies

#### (a) Classification of insurance contracts

Contracts under which the Group accepts significant insurance risk from the policyholder or another party by agreeing to compensate the policyholder or other beneficiary if a specified uncertain future event adversely affects the policyholder or other beneficiary are classified as insurance contracts. Insurance risk is risk other than financial risk transferred from the holder of a contract to the issuer.

#### (b) Revenue recognition

Revenues are recognised at fair value of the consideration received net of the amount of goods and services tax (GST). Exchanges of goods or services of the same nature and value without any cash consideration are not recognised as revenues.

##### (i) Premium Revenue

Premium receivable is recognised as the amount due and is normally settled between 30 days and 12 months. The recoverability of premium receivable is assessed and provision is made for expected credit loss based on objective evidence and having regard to past default experience. Premium receivable is presented on the balance sheet net of any provision for expected credit loss.

Premium revenue comprises amounts charged to the policyholder, net of any discounts, excluding amounts collected on behalf of third parties, principally stamp duties and GST. The earned portion of premiums received and receivable, including unclosed business, is recognised as revenue. Premium is treated as earned from the date of attachment of risk. Premiums on unclosed business are brought to account using estimates based on the previous year's actual unclosed business with due allowance for any changes in the pattern of new business and renewals.

The pattern of recognition of income over the policy or indemnity periods is based on time, where it closely approximates the pattern of risks underwritten. Where time does not approximate to the pattern of risk, premium is earned in relationship to the incidence of risk.



## Note 1 Reporting Entity, Basis of Preparation and Significant Accounting Policies (continued)

### Significant Accounting Policies (continued)

#### (b) Revenue recognition (continued)

##### (ii) Investment Revenue

Dividends and unit trust distributions are brought to account on the date that the underlying shares or units are quoted as ex-dividend or ex-distribution. Interest revenue is recognised as it accrues, taking into account the effective yield on the financial asset.

##### (iii) Workers compensation management fees

Revenue is measured based on the consideration specified in a contract with a customer in exchange for providing services to a customer, excluding amounts collected on behalf of third parties. Entities in the Group recognise revenue when they transfer control over a service to the customer.

The Group provides service at a point in time unless one of the following over time criteria is met:

- (a) The customer simultaneously receives and consumes the benefits provided as the Group performs;
- (b) The Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; and
- (c) The Group's performance does not create an asset with an alternative use and the Group has an enforceable right to payment for performance completed to date.

##### Contract Asset

A contract asset is recognised when the Group's right to consideration is conditional on something other than the passage of time. A contract asset is subject to impairment in accordance with Note 1(h).

##### Contract Liability

A contract liability is stated at cost and represents the obligation of the Group to transfer goods or services to a customer for which consideration has been received (or the amount is due) from the customers.

##### (iv) Other income – revenue from partnership

Employers Mutual Limited receives 50% of the profit from its Partnership with ASWIG Management Pty Ltd as Trustee for ASWIG Management Trust. The Partnership income is recognised as it accrues.

#### (c) Workers compensation statutory funds

The Group has been contracted to maintain statutory insurance funds for external clients. The application of the statutory funds was restricted to the collection of premiums and the payment of claims, related expenses and other payments authorised under the relevant Acts. The Group is not liable for any deficiency in the funds or entitled to any surplus. Accordingly, the statutory funds are of a separate and distinct nature. The income and expenses of the statutory funds are excluded from the Group's Statement of Comprehensive Income and the assets and liabilities of the statutory funds have been excluded from the Group's Statement of Financial Position.

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## Note 1 Reporting Entity, Basis of Preparation and Significant Accounting Policies (continued)

### Significant Accounting Policies (continued)

#### (d) Reinsurance and other recoveries

Reinsurance and other recoveries receivable on paid claims, reported claims not yet paid and incurred claims not yet reported are recorded as revenue. All recoveries receivable on outstanding claims are measured as the present value of the expected future receipts calculated on the same basis as the Outstanding Claims Liability. Reinsurance does not relieve the originating insurer of its liabilities to policyholders and is presented separately on the balance sheet. The details of discount and inflation rates applied are included in note 16.

#### (e) Outwards reinsurance

Premium ceded to reinsurers is recognised as an expense in accordance with the pattern of reinsurance services received. Where appropriate, an unearned portion of outwards reinsurance premium is treated at the balance date as a prepayment.

#### (f) Claims

Claims expense and a liability for outstanding claims are recognised as losses occur. The liability for outstanding claims includes claims reported but not yet paid, claims incurred but not yet reported (IBNR) and the anticipated direct and indirect costs of settling those claims. Outstanding claim provisions are subject to external actuarial assessment.

The liability for outstanding claims for long-tail business is measured as the present value of the expected future payments. These payments are estimated on the basis of the ultimate cost of settling claims, which is affected by factors arising during the period to settlement, such as normal and superimposed inflation. The expected future payments are discounted to present value at balance date using a risk free rate.

The Group includes a prudential margin in its liability for outstanding claims. Under Prudential Standards issued by the Australian Prudential Regulation Authority, a licensed insurer must include a prudential margin in its actuarially assessed estimate of outstanding claims liabilities for reporting so that the estimated probability of the liability for outstanding claims being sufficient to meet all claims is approximately 75%.

#### (g) Liability adequacy test

The liability adequacy test is an assessment of the carrying amount of the unearned premium liability and is conducted at each reporting date at an individual company level. If current estimates of the present value of the expected future cash flows relating to future claims arising from the rights and obligations under current general insurance contracts, plus an additional risk margin to reflect the inherent uncertainty in the central estimate, exceed the unearned premium liability (net of reinsurance) less related deferred acquisition costs, then the unearned premium liability is deemed to be deficient. Any deficiency arising from the test is recognised in profit or loss with the corresponding impact on the balance sheet recognised first through the write down of deferred acquisition costs for the relevant portfolio of contracts, with any remaining balance being recognised on the balance sheet as an unexpired risk liability. The test is performed at the level of a portfolio of contracts that are subject to broadly similar risks and that are managed together as a single portfolio.

## Note 1 Reporting Entity, Basis of Preparation and Significant Accounting Policies (Continued)

### Significant Accounting Policies (continued)

#### (h) Financial instruments

##### *Recognition and initial measurement*

A financial asset is recognised in the statement of financial position when, and only when, the Group becomes a party to the contractual provisions of the instrument. A financial asset is initially measured at fair value plus or minus, for a financial asset not measured at fair value through profit or loss ("FVTPL"), transaction costs that are directly attributable to its acquisition or issue.

On initial recognition, a financial asset is classified as measured at amortised cost, fair value through other comprehensive income ("FVOCI") or FVTPL. Financial assets are not reclassified subsequent to their initial recognition, unless the Company changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

Financial liabilities are recognised initially on the date at which the Group becomes a party to the contractual provisions of the instrument. The Group derecognises a financial liability when its contractual obligations are discharged or cancelled or expired. Financial assets and liabilities are offset and the net amount presented in the Statement of Financial Position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

##### **Subsequent Measurement**

##### *Amortised cost*

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

##### *Fair value through profit or loss*

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. On initial recognition the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

##### *Derecognition*

The Group derecognises a financial asset or part of it when, and only when, the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred, or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

## Note 1 Reporting Entity, Basis of Preparation and Significant Accounting Policies (Continued)

### Significant Accounting Policies (continued)

#### (h) Financial instruments (continued)

##### *Derecognition (continued)*

The Group generally derecognises a financial liability or part of it when, and only when, its contractual obligations are discharged or cancelled, or expires. The Group also derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognised at fair value. On derecognition of a financial liability, the difference between the carrying amount of the financial liability extinguished or transferred to another party and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognised in profit or loss.

##### *Impairment of financial assets*

The Group recognises allowance for impairment for expected credit loss (“ECL”) on financial assets and contract assets measured at amortised cost. The Group measures allowance for impairment at an amount equal to lifetime ECL, except for cash and bank balances for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition.

Allowance for impairment for receivables and contract assets are always measured at an amount equal to lifetime ECLs. When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group’s historical experience and informed credit assessment and including forward-looking information, where available.

#### i) Investments

The assets backing general insurance liabilities are those assets required to cover the technical insurance liabilities plus an allowance for solvency.

The Group has determined that all assets relating to its general insurance activities are held to support insurance liabilities. The Group’s investment strategy considers the expected pattern of future cash flows arising from insurance liabilities.

The accounting policies applying to assets held to back general insurance activities are that the Group values financial assets and any assets backing insurance activities at fair value through profit and loss, with any resultant unrealised profits and losses recognised in the Statement of Comprehensive Income.

The valuation methodology of the assets valued at fair value is summarised below:

- cash assets and bank overdrafts are carried at face value of the amounts deposited or drawn,
- shares and fixed interest securities are initially recognised at cost and the subsequent fair value is taken as the quoted bid price of the investment,
- unlisted investments are initially recognised at cost and subsequently valued using a valuation methodology.

#### (j) Acquisition costs

A portion of acquisition costs relating to unearned premium revenue is deferred and recognised as an asset where it represents a future benefit to the Group. Deferred acquisition costs are measured at the lower of cost and recoverable amount. Any deferred acquisition costs not considered recoverable are written off as an underwriting expense in the year.

Deferred acquisition costs are systematically amortised over the period expected to benefit from the expenditure, which is generally no greater than 12 months.

## Note 1 Reporting Entity, Basis of Preparation and Significant Accounting Policies (Continued)

### Significant Accounting Policies (continued)

#### (k) Consolidation

##### (i) Subsidiaries

Subsidiaries are entities controlled by the Company. Control exists when the Company is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entities. The financial statements of the controlled entities are included from the date control commences until the date control ceases.

Investments in subsidiaries are carried at their cost of acquisition in the parent entity disclosures at Note 29 less any impairment losses.

##### (ii) Transactions eliminated on consolidation

Intra-group balances and transactions and any unrealised gains and losses or income and expenses arising from intra-group transactions are eliminated in preparing the consolidated financial statements.

#### (l) Taxation

Income tax on the Statement of Comprehensive Income for the periods presented comprises current and deferred tax. Income tax is recognised in the Statement of Comprehensive Income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### (m) Payables

Liabilities are recognised for amounts to be paid in the future for goods and services received. Trade accounts payable are normally settled within 60 days.

#### (n) Provision for mutual benefits

The Company provides mutual benefits through a number of initiatives which will improve outcomes in relation to injury management and occupational health and safety. The Company recognises a provision for those benefits that have been committed to at the end of the year.

## Note 1 Reporting Entity, Basis of Preparation and Significant Accounting Policies (Continued)

### Significant Accounting Policies (continued)

#### (o) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables in the Statement of Financial Position are shown inclusive of GST.

The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the statement of financial position.

Cash flows are presented in the Statement of Cash Flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

The effect of GST on the ultimate settlement of claims has been included in the reported claims provision

#### (p) Cash and cash equivalents

For the purposes of the statement of cash flows, cash and cash equivalents comprise cash balances and call deposits with original maturities of three months or less. Cash and cash equivalents are measured at fair value, being the principal amount. For the purpose of the cash flow statement, cash also includes other highly liquid investments not subject to significant risk of change in value, with short periods to maturity, net of any bank overdraft.

#### (q) Managed funds

As explained in Note 1(c), the Group does not control or have the capacity to control the statutory funds in terms of AASB 3 Business Combinations and for this reason the funds are not consolidated in the Statement of Comprehensive Income or Statement of Financial Position of the Group.

#### (r) Joint arrangements

A joint venture is a type of an arrangement in which the Company has joint control, whereby the Company has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

Interest in the joint venture is accounted for using the equity method. It is recognised initially at cost, which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Company's share of the profit or loss and other comprehensive income of equity accounted investees, until the date on which significant influence or joint control ceases.

#### (s) Contingent liabilities

Contingent liabilities are not recognised on the Statement of Financial Position but are disclosed where the possibility of settlement is less than probable but more than remote. Provisions are not required with respect to these matters as it is not probable that a future sacrifice of economic benefits will be required or the amount is not reliably measurable. If settlement becomes probable, a provision is recognised. The best estimate of the settlement amount is used in measuring a contingent liability for disclosure. The measurement involves judgement.

In the normal course of business, transactions are entered into that may generate a range of contingent liabilities. These include litigation arising out of insurance policies. It is not believed that there are any other potential material exposures to the Group.

## Note 1 Reporting Entity, Basis of Preparation and Significant Accounting Policies (Continued)

### Significant Accounting Policies (continued)

#### (t) New standards and interpretations not yet adopted

##### (i) Australian Accounting Standards issued but not yet effective

As at the date of this financial report, there are a number of new and revised accounting standards published by the Australian Accounting Standards Board for which the mandatory application dates fell after the end of this current reporting year. None of these standards have been early adopted and applied in the current reporting period.

Standard	Description	Operative Date	Note
AASB 17	Insurance Contracts	1 January 2023	A
AASB 2014-10	Amendments to Australian Accounting Standards – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	Deferred indefinitely	B
AASB 101	Classification of liabilities as current or non-current	1 January 2023	B
Multiple	Narrow scope amendments issued for AASB 116, AASB 137, AASB 3 and Annual Improvements made to AASB 1, AASB 9, AASB 16 and AASB 141	1 January 2022	B
Multiple	Amendments to AASB 9, AASB 139, AASB 7, AASB 4 and AASB 16 to address issues that arise during the reform of an interest rate benchmark (IBOR).	1 January 2021	B

#### Table Notes:

A: First time adoption of this Standard may have a financial impact and the potential effects are in the process of being assessed.

B: These changes are not expected to have a significant, if any, financial and disclosure impact

AASB 17 Insurance Contracts, which becomes mandatory for the Company's 30 June 2024 financial statements, establishes principles for the recognition, measurement, presentation and disclosure of insurance contracts.

As a result of the complexity of the new requirements the impact of AASB 17 on the Group's financial statements is still being determined. There will be substantial changes to presentation and disclosures and there is expected to be an impact on the Group's Statement of Comprehensive Income. The Standard introduces a new 'General Model' for the recognition and measurement of insurance contracts and permits a 'Simplified Approach' that is similar to the current treatment of general insurance contracts under AASB 1023 General Insurance Contracts. To apply the Simplified Approach one of the following two requirements must be satisfied:

1. The simplification would not produce a materially different Liability for Remaining Coverage, or
2. The coverage period for the contract is 1 year or less.

The Group has completed a preliminary gap analysis and determined that the Simplified Approach is expected to apply as the maximum contract term that the Group provides is 1 year and therefore the coverage period requirements of AASB 17 are satisfied.

## Note 1 Reporting Entity, Basis of Preparation and Significant Accounting Policies (Continued)

### Significant Accounting Policies (continued)

#### (t) New standards and interpretations not yet adopted (continued)

The Simplified Approach will provide a broadly similar basis for accounting for insurance contracts with the following notable exceptions identified by the Company at this time:

- Onerous Contracts: If at any time during the coverage period, facts and circumstances indicate that a group of insurance contracts is onerous, an onerous contract provision will be required to be recognised.
- Discount Rate: Claims liabilities not expected to be settled in the next 12 months must be discounted using a rate that reflects the characteristics of the liability. The Company will apply the risk-free interest rate curve and will consider if it is appropriate to make an allowance for illiquidity.
- Risk Adjustment: An explicit risk adjustment must be applied to claims liabilities. The impact of this is still being assessed but the Group expects that there will be a change to the risk margin currently applied under AASB 1023.
- Reinsurance: Reinsurance contracts are required to be recognised in line with AASB 17. The Company is in the process of determining the implications on reinsurance contracts.

On transition to AASB 17 the Group expects to apply the full retrospective approach. Due to the complexity of AASB 17 some of the expectations noted following the preliminary gap analysis are subject to change as the Company continues to assess the impact of the Standard. The Company will develop appropriate accounting policies and the design and implementation of required changes to financial reporting and relevant systems will be undertaken.

#### (ii) Australian Accounting Standards issued and effective

Adoption of the new and amended accounting standards listed below has no material financial impact on the Group.

Standard	Description
AASB 2018-6	Amendments to the guidance in AASB 3 Business Combinations that revises the definition of a business
AASB 2018-7	Amendments to Australian Accounting Standards: Amendments to AASB 101 Presentation of Financial Statements and AASB 108 Accounting Policies, Changes in Accounting Estimates and Errors and consequential amendments to other Australian Accounting Standards (AAS) which: i) use a consistent definition of materiality throughout AAS and the Conceptual Framework for Financial Reporting; ii) clarify when information is material; and iii) incorporate some of the guidance in AASB 101 about immaterial information.
AASB 2019-1	Amendments to Australian Accounting Standards: New reporting entity concept for for-profit private sector entities that have public accountability.
AASB 2019-3	Amendments to Australian Accounting Standards: Amendments to certain reliefs relating to hedge accounting that have the effect that IBOR reform should not generally cause hedge accounting to terminate.
AASB 2019-5	Amendments to Australian Accounting Standards: Amendments to AASB 1054 Australian Additional Disclosures which clarify that entities that intend to comply with IFRS standards will need to disclose the potential effect.
AASB 2020-4	Amendments to Australian Accounting Standards: Lessees benefitting from rent concessions as a result of COVID-19 may account for them as variable lease payments in the periods in which they are granted.



## Note 1 Reporting Entity, Basis of Preparation and Significant Accounting Policies (Continued)

### Significant Accounting Policies (continued)

#### (u) New standards implemented

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning on or after 1 July 2020. All of the new standards do not apply to the Group for the year ended 30 June 2021.

## Note 2 Accounting estimates and judgements

### (a) Accounting estimates and judgments

In preparing these financial statements, the Directors rely on management whom have made judgements and estimates that affect the application of the Group's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Management evaluate estimates and judgements incorporated in the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and performance outcomes based on current trends and economic data, obtained both externally and within the Group.

### (b) Key sources of estimation uncertainty

The key areas of estimation uncertainty for the Group are described below.

#### (i) Estimation of workers compensation management fees

Owing to the complex calculations underlying the performance and incentive fees and the delays in statutory authorities providing the supporting data, it may be the case that performance and incentive fees relating to a financial year are recognised in the current financial year, to the extent that is probable. The Directors, as at the date of this report, have applied the accounting policy in Note 1(b) using data available at the date of this report.

#### (ii) Estimation of outstanding claims liability

Provision is made at year end for the estimated cost of claims incurred but not settled at the reporting date, including the cost of claims incurred but not yet reported (IBNR) to the Group. Refer to Note 16.

The Group takes all reasonable steps to ensure that it has appropriate information regarding its claims exposure. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established.

The estimation of IBNR is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Group, where more information about the claim event is generally available. In calculating the estimated cost of unpaid claims, the Group uses a variety of estimation techniques, generally based upon statistical analyses of historical experience, which assumes that the development pattern of the current claims will be consistent with past experience.

Provisions are calculated gross of all recoveries. A separate estimate is made of the amounts that will be recoverable from reinsurers and other sources of recovery based upon the gross provisions.

The methods used to analyse past claims experience and to project future claims experience are largely determined by the available data and the nature and maturity of the portfolio.

## Note 2 Accounting estimates and judgements (continued)

### (b) Key sources of estimation uncertainty (continued)

#### (iii) Estimation of mutual benefit provision

The mutual benefits provision, as disclosed in Note 17, comprises a pool of committed funds which have been approved by the Board. This pool of committed funds has been created to assist members to improve claims and injury outcomes in the workplace. The funds have been allocated to a number of areas, including funding for specific proposals as submitted by members. The year-end provision represents a reasonable estimate of the expected cost of these initiatives.

#### (iv) COVID-19

The full impact of the COVID-19 lockdown that commenced on 26 June 2021 on the Group remains uncertain.

In the absence of sufficient data relating to the current lockdown, the experience from the COVID-19 lockdown in 2020 has been utilised to estimate the impact of the current lockdown on HEM's Outstanding Claims Liability at 30 June 2021.

The primary impact of the COVID-19 lockdown in HEM in 2020 was an increase in weekly active claim numbers due to limited return to work opportunities. To determine whether the lockdown that commenced in June 2021 have impacted active claims in the same way as in 2020, the actual vs expected claims that received weekly benefits in the month of July 2021 (the first month of the current lockdown) has been compared to the experience of the lockdown in April and May 2020 (the first and second month of last year's lockdown).

Accordingly, based on an analysis of the limited data available in 2021, it has been assumed that the impact of the current lockdown on the portfolio of active claims will be the same as the lockdown in 2020 and, therefore, the experience factors applied in the current year actuarial valuation reflect the actual COVID-19 related experience in 2020. This approach is predicated on a central estimate assumption that the current lockdown will have a duration of around two months, which is the same as the duration of the lockdown in 2020.

Notwithstanding the inherent similarity in experience between the two years based on limited data in 2021, there are also some notable qualitative differences between the lockdowns in each year, including:

- The 2021 lockdown has largely been restricted to Greater Sydney until a statewide lockdown commenced on 16 August. In contrast, the 2020 lockdown was across the entire State. Accordingly, the impacts outside of Greater Sydney may be lower in 2021.
- The timing and level of State and Federal Government financial support to individuals and businesses has differed between the two years.
- There are indications that businesses have been more adept at finding new income streams in order to continue to trade in some form during the lockdown in 2021, potentially providing more return to work opportunities.
- This 2021 lockdown within Greater Sydney have been more severe than the 2020 lockdown in some respects that have the effect of more significantly limiting the ability to find alternative employment opportunities. Key differences include:
  - Restrictions placed on the operation of the construction industry.
  - Limitation of movement within LGA's or 5km of one's residence.

Neither of these aspects were present in the 2020 lockdown and would have flow on effects on the level of activity and therefore return to work opportunities in the Hospitality industry.

## Note 2 Accounting estimates and judgements (continued)

### (b) Key sources of estimation uncertainty (continued)

#### (iv) COVID-19 (continued)

The factors noted above (which are not exhaustive), coupled with the modelling limitations caused by limited data, and the dynamic nature of the underlying situation mean that the 30 June 2021 actuarial valuation relies on a higher than normal degree of professional judgement in respect of the COVID-19 allowance. Accordingly, a sensitivity analysis has been prepared to assess the impacts of several alternative scenarios. The table below summarises the results of that sensitivity analysis:

Scenario	\$m	Impact (\$)	Impact %
Base case	106.8	-	-
3 month lockdown	109.9	3.1	3%
Assume same AvE shape by month	108.9	2.1	2%
Lower impact outside of Greater Sydney	105.2	(1.6)	(2%)

- 3 Month Lockdown – If the lockdown continues for an extra month relative to the base assumption of two months, the Outstanding Claims Liability would increase by \$3.1m.
- Same Actual vs Expected Shape by Month – This scenario assumes that the shape of Active vs Expected claims will be 40% higher over the lockdown period based on the difference in active claims increases in the first month of the lockdown each year. This results in an increase of \$2.1m in the Outstanding Claims liability.
- Lower Impact Outside Greater Sydney - Based on Google Mobility statistics as at mid-August 2021 the 2021 lockdown has had a similar impact in Greater Sydney and 75% less impact outside of Greater Sydney. Given Hospitality's mix of business between Greater Sydney and outside of Greater Sydney, this would result in a 25% lower impact of the 2021 lockdown when compared to the 2020 lockdown. This would result in a \$1.6m reduction in the Outstanding Claims Liability.

In August 2021, the NSW Government announced that the lockdown would be extended by a further month to the end of September, i.e. a 3 month lockdown. Noting the inherent uncertainty evident in the sensitivity analysis above and the continuing fluidity of the situation, HEM's Outstanding Claims Liability has not been adjusted on the basis that the level of risk margin is sufficient to absorb the impact of the lockdown extension and maintain a 75% level of sufficiency.

An assessment was undertaken on the impact of a \$3.1m increase in the Outstanding Claims Liability on HEM's APRA PCA multiple and it was determined that the multiple will remain within the HEM's Target Operating Range of 1.5 to 2.0 times the Prescribed Capital Amount.

Refer to Notes 16 and 32 for further commentary on the impact of COVID-19.

Government policy decisions in relation to COVID-19 are continuing to evolve and change in response to the evolving situation. In late August 2021 the NSW Government announced that the progressive easing of some restrictions is likely for fully vaccinated individuals. The vaccination rate for NSW is rising at an accelerated rate and is expected to reach 70% by October 2021. Latest indications are that it is likely that hospitality venues will be permitted to open in some capacity to fully vaccinated individuals then. Further restrictions will then be expected to be lifted as the vaccination rate increases after this milestone, which will pave the way for the Hospitality industry to gradually return to more normal trading conditions during the 2022 financial year.

## Note 2 Accounting estimates and judgements (continued)

### (b) Key sources of estimation uncertainty (continued)

#### (iv) COVID-19 (continued)

COVID-19 does not impact the Company's run-off portfolio.

The impact on the Group's workers compensation management fee revenue is subject to the effect on claims frequencies, changes to claim durations due to changes to return to work opportunities, changes in medical services availability and the claims management team working from home. It is the view of Directors, based on the judgement of management, that this impact was not significant in the current year. The impact on future periods is uncertain and, accordingly, developments will continue to be closely monitored.

## Note 3 Actuarial assumptions and method

### (a) Process used to determine outstanding claims liabilities (actuarial methods)

The general approach to actuarial estimation of insurance liabilities is to analyse all available past experience, including numbers of reported, active and finalised claims, amounts of claim payments, changes in case estimates and incurred loss ratios. This analysis allows patterns to be identified in the past experience. Based on this, development patterns associated with the run-off of outstanding claims and premium liabilities at the balance date can be estimated.

The determination of the outstanding claims liabilities involves the following steps:

- The determination of the central estimate of outstanding claims at the balance date. The central estimate of outstanding claims includes an allowance for claims incurred but not reported (IBNR), the further development of reported claims and the direct and indirect costs of settling those claims.
- The central estimate has no deliberate bias towards either over or under estimation. Generally speaking, this means that the central estimate is assessed to have a 50% chance of being adequate.
- The determination of a risk margin and claims handling expense provision to be added to the central estimates of outstanding claims.

The actuarial techniques used to estimate the outstanding claims liabilities were:

- For the Company's workers compensation run-off portfolio – claim number multiplied by claim size approach for all claim types, except the weekly claims, which were valued using an annuity approach.
- For the underwritten workers compensation portfolio (HEM) The outstanding claims liabilities were estimated using an Individual Claim Annuity methodology, the Payment per Active Claim and Payment per Claim Incurred methodologies and a common law utilisation module. The Individual Claim Annuity methodology projects weekly benefits based on characteristics specific to individual claims. The Payment per Active Claim methodology uses projections of active claims (i.e. the number of claims expected to receive weekly and medical benefit payments in the future) and expected average payments of weekly and medical benefits for those active claims. The Payment per Claim Incurred methodology uses average claim sizes, claim frequencies and patterns for the payment of claims for the lump sum, common law, recoveries and legal, investigation and other benefit types. The common law utilisation model uses projections of common law claim lodgements, finalisations and average settlement sizes.

## Note 3 Actuarial assumptions and method (continued)

### (b) Actuarial assumptions

The key actuarial assumptions for the determination of the outstanding claims liabilities are as follows:

	2021			2020		
	Underwritten Workers Compensation	Workers Compensation Run-off	Combined	Underwritten Workers Compensation	Workers Compensation Run-off	Combined
Average term to settlement years*	6.84	9.14	6.37	6.51	9.21	6.20
Average claim sizes \$	21,648	40,190	21,765	18,266	58,272	18,471
Expense rate	5.2%	5.4%	5.6%	6.1%	5.4%	6.0%
Discount rate	1.60%	1.67%	1.68%	1.15%	1.14%	1.18%

\* varies depending on the insurance terms of the policy

### (c) Process used to determine actuarial assumptions

A description of the processes used to determine the key actuarial assumptions is provided below:

#### (i) Future number of workers compensation claims

For asbestos claims in the Employers Mutual Limited run-off portfolio, estimated future numbers of claims are based on the assumed latency period of the Company's exposures and the Company's assumed level of asbestos exposure relative to the industry. The key assumptions are the number of claims expected to be reported in 2021/2022, the future period over which reporting will occur as well as the period at which the peak for reporting occurs.

Due to the relatively small size of the Company's asbestos exposures, external benchmarks regarding the peak period and the pattern of future reporting have been considered.

For all other claim types (excluding weekly claims) future claim numbers have been estimated based on the "decay rate" of claim reports for each claim type observed in recent years.

#### (ii) Average claim size for workers compensation claims

The average claim size for each type of future workers compensation claim for the Employers Mutual Limited run-off portfolio has been determined based on inspection of the Company's historical settlement experience.

In relation to HEM, the future loss costs have been estimated based on assumed average claim sizes, claim frequencies and assumed payment development patterns. Separate projections are carried out for the weekly, medical, lump sum, common law, recoveries, legal, investigation and other benefit types. These assumptions have been based on analysis of the HEM's claims experience.

### (d) Average term to settlement – underwritten workers compensation

A payment pattern has been selected based on the Hospitality Employers Mutual's historical experience due to the limited experience of the Company's business to 30 June 2021. This implies an average discounted term to settlement shown in the assumptions above.

For Employers Mutual Limited Run off claims a payment pattern has been selected based on the Group's historical experience. This implies an average discounted term to settlement shown in the assumptions above.

## Note 3 Actuarial assumptions and method (continued)

### (e) Expense rate

The adopted claims handling expense rates were based on the schedule of expenses agreed between the Company and the Partnership. HEM's claims handling expense rates were based on the schedule of expenses agreed between the HEM and Employers Mutual Management Pty Ltd, its outsourced service provider.

### (f) Discount rate

The central estimates of the outstanding claims liabilities were discounted to allow for future investment income attributable to the assets backing the liabilities during the run-off period. The future investment earnings assumptions are estimates of the future annual risk free rates of return. They have been based on the yield curve on Australian Government Bonds as at 30 June 2021.

### (g) Average claim size

The future loss costs have been estimated based on assumed average claim sizes, claim frequencies and assumed payment development patterns. Separate projections are carried out for the weekly, medical, lump sum, common law, recoveries, legal, investigation and other benefit types. These assumptions have been based on analysis of the Company's claims experience.

### (h) COVID-19 Assumptions

Refer to Notes 2(b), 16 and 32 for information on COVID-19 impacts and the assumptions applied.

## Note 3 Actuarial assumptions and method (continued)

### (i) Sensitivity analysis

The outstanding claims liabilities included in the reported results are calculated based on the key actuarial assumptions as disclosed above. The movement in any of the above key actuarial assumptions will impact the performance and equity of the Group. The table below describes how a change in each of the assumptions will affect the outstanding claims liabilities.

2021 Key actuarial assumptions	Changes	Impact on central estimate of outstanding claims liabilities \$000
<b>All classes Employers Mutual Limited run-off</b>		
Expense rate	+1% / -1%	60 / (60)
Normal inflation rate	+1% / -1%	710 / (710)
Discount rate	+1% / -1%	(739) / 739
Gross average claim size	+10% / -10%	607 / (607)
Number of future claims reported	+10% / -10%	601 / (601)
<b>All classes HEM</b>		
Expense rate	+1% / -1%	875 / (875)
Discount rate	+1% / -1%	(5,536) / 6,684
Average claim size	+10% / -10%	9,404 / (9,404)
Term to settlement	+10% / -10%	(1,006) / 1,038
Length of COVID-19 lockdown	+1 month	2,729

Please refer to Note 2(b) for COVID-19 sensitivity analysis.

## Note 3 Actuarial assumptions and method (continued)

### (i) Sensitivity analysis (continued)

2020 Key actuarial assumptions	Changes	Impact on central estimate of outstanding claims liabilities \$000
<b>All classes Employers Mutual Limited</b>		
Expense rate	+1% / -1%	67 / (67)
Normal inflation rate	+1% / -1%	837 / (837)
Discount rate	+1% / -1%	(872) / 872
Gross average claim size	+10% / -10%	674 / (674)
Number of future claims reported	+10% / -10%	667 / (667)
<b>All classes HEM</b>		
Expense rate	+1% / -1%	713 / (713)
Discount rate	+1% / -1%	(4,360) / 5,231
Average claim size	+10% / -10%	7,756 / (7,756)
Average term to settlement	+10% / -10%	(551) / 563

## Note 4 Risk management

### (a) Risk appetite

The Board has adopted a Risk Appetite Statement (RAS) that articulates the level of risk the Group is prepared to accept. The RAS states the Board's tolerance for risk across a number of exposure or risk areas:

- Capital, earnings and return targets
- Insurance risk
- Regulatory and compliance risk
- Asset risk
- Operational risk
- Strategic and reputation risk
- People and capability risk
- Governance risk

### (b) Risk management framework

The Group has established a risk management framework for managing the risks it faces. The Group has a designated Risk and Governance function which is responsible for the development and maintenance of the framework. In accordance with Prudential Standard CPS 220 Risk Management, issued by the Australian Prudential Regulation Authority ("APRA"), the risk management framework is summarised in the Risk Management Strategy (RMS). The Reinsurance Management Strategy (ReMS) also forms part of the risk management framework. The RMS and ReMS are both developed by management and approved by the Board. The Group also meets the requirements of the Prudential Standard CPS220 Risk Management.

The risk management framework (and the RMS) have been developed and designed to ensure that the Group operates within the Board's risk tolerances as stated in the RAS. The risk management framework operates with the objective of ensuring risks are managed within tolerance or if a risk should move outside of tolerance that strategies are put in place to return the risk to tolerance as soon as practical.

## Note 4 Risk management (continued)

### (a) Risk appetite (continued)

The RMS and ReMS identify the Group's policies and procedures, processes and controls that comprise its risk management and control systems. These systems address all material risks, financial and non-financial, likely to be faced by the Group. Annually, the Board certifies to APRA that adequate strategies have been put in place to monitor those risks, that the Group has systems in place to ensure compliance with legislative and prudential requirements and that the Board has satisfied itself as to compliance with the RMS and ReMS.

### (c) Capital, earnings and return targets

The Employers Mutual Limited Level 2 Group has set a target capital adequacy ratio of 2.5 to 3 times its prescribed capital amount (PCA) which is the minimum level of capital required in APRA's capital standards (assessed at the level 2 Group). The Group has established an internal capital adequacy assessment process (ICAAP) which it uses to monitor and project its capital position, stress test its capital resiliency and to assess the capital and financial impact of business opportunities. Further detail on capital management is included in Note 28.

The Group has adopted a target return on capital for underwritten businesses of 15% p.a. before tax over rolling 3 years and return on expenses (for other businesses) of more than 15% over a business or contract cycle. While the intention is to limit earnings' volatility, it is acknowledged that the nature of the business has an inherent level of uncertainty and below target returns are acceptable in periods of material change, such as significant business growth or major legislative change, it is acknowledged that the expected return on capital may be lower in any one year as set out in the business plan covering the underwritten scheme.

### (d) Insurance risk

The Group has established policies for accepting insurance risks. The risk under any one insurance contract arises out of the uncertainty surrounding the timing and severity of claims under the contract.

The Group manages its insurance risk through underwriting limits, approval procedures for transactions that involve new products or that exceed set limits, pricing guidelines, centralised management of reinsurance and monitoring of emerging issues. Methods of monitoring performance include internal risk measurement models, scenario and stress testing and regular review of performance by product.

The principal risk is that the frequency and severity of claims is greater than expected. Insurance events are, by their nature, random, and the actual number and size of events during any one year may vary from those estimated using established statistical techniques.

The Group has an objective to control insurance risk, thus reducing the volatility of operating profits. In addition to the inherent uncertainty of insurance risk, which can lead to significant variability in the loss experience, profits from insurance business are affected by market factors, particularly competition and movements in asset values. Short-term variability is, to some extent, a feature of insurance business.

The Group writes insurance risks only in Australia and currently only underwrites (through its subsidiary, Hospitality Employers Mutual Limited) workers compensation in NSW. The Group will consider further underwriting opportunities where a business case demonstrates that the capital adequacy and the level of return to shareholders remain within risk tolerances.

The underwriting strategy is to ensure that the Group is able to meet the insurance needs of the majority of customers, whilst achieving the risk management and financial objectives of the Group.

### (e) Reinsurance strategy

The Group adopts a conservative approach towards its reinsurance risk management. The Board has determined the level of risk which is appropriate for the Group having regard to its financial resources, premium volume and the usual concepts of prudence and regulatory constraint. It uses reinsurance products to mitigate capital and financial risk.



## Note 4 Risk management (continued)

### (e) Reinsurance strategy (continued)

This approach is summarised in the Reinsurance Management Strategy (ReMS) and approved by the Board. The Group has an Underwriting Committee that assesses the effectiveness of the reinsurance management process. The control mechanisms include annual review of reinsurance arrangements, reinsurance programs and criteria for selection of reinsurers.

### (f) Concentration of insurance risk

Concentration of insurance risk occurs where multiple exposures or policyholders are subject to losses from the one event and are particularly relevant in the case of catastrophes including natural disasters. The Group has estimated a maximum event retention and purchases excess of loss reinsurance to provide protection above that retention to a level well in excess of its assessed probable maximum loss determined by modelling aggregated exposures and projected losses from catastrophes. The Group reviews its maximum event retention and probable maximum loss regularly to ensure adequate reinsurance coverage.

### (g) Regulatory and compliance risks

The Group is subject to regulatory supervision by APRA. It is also subject to supervision by State workers compensation regulators: State Insurance Regulatory Authority (SIRA), Return to Work SA, WorkSafe Victoria and Comcare. The Group works closely with regulators and monitors regulatory developments to assess any potential impact on its ongoing ability to meet the various regulatory requirements. The Group is also subject to other regulatory requirements including corporate law, taxation law, privacy law, workplace health and safety laws and state records laws.

The Group utilises a comprehensive enterprise wide program of internal and external audit to assist in managing its regulatory and compliance risk.

### (h) Asset risks

The Group has a low tolerance for investment risk for assets backing insurance liabilities and seeks to limit the scope for asset–liability mismatch risk. Asset liability modelling, using dynamic financial analysis techniques, is undertaken annually to match asset and liability durations and to underpin a review of the investment mandate. The investment mandates are established each year by the Board and provides limited scope for the Investment Manager to make tactical investment decisions around an approved benchmark portfolio.

### (i) Liquidity risk

Liquidity risk is the risk that there are insufficient cash resources available to meet current obligations as they fall due without affecting the ongoing operations or the financial or capital position of the Group. Actual and expected cash flow for its businesses are actively monitored and reviewed to ensure that all businesses within the Group have, and continue to have, sufficient funds.

### (j) Credit risk

The Group has put in place credit policies and investment guidelines as a part of its overall credit risk management framework which includes the following:

- Evaluation of a debt instrument issuer's credit risk is undertaken by the Finance function in consultation with the Group's Investment Manager where applicable. Monitoring of credit and concentration risk is carried out by Finance and is supported by Risk Management.
- Cash and deposits in Australia are generally placed with banks and financial institutions licensed under APRA

Receivables arising from insurance and reinsurance contracts are monitored to ensure adherence to the Group's credit policy.

As part of the overall risk management strategy, the Company cedes insurance risk through proportional and non-proportional treaties and facultative arrangements. The Group monitors the credit quality and financial conditions of its reinsurers on an ongoing basis and review its reinsurance arrangements periodically. The Group typically cedes business to reinsurers that have a good credit rating and concentration of risk is avoided by adhering to policy guidelines in respect of counterparties' limits that are set each year by the Board of Directors. When selecting its reinsurers, the Group

## Note 4 Risk management (continued)

### (j) Credit risk (continued)

considers their relative financial security. The security of the reinsurer is assessed based on public rating information and annual reports.

The Group's credit risk exposure to insurance receivables arises from business with its policyholders. The Group has policies to monitor credit risk from these receivables with a focus on day to day monitoring of the outstanding position by the credit control function. The Group also has guidelines to evaluate intermediaries before their appointment as well as setting credit terms to these appointees.

The Group uses the ratings assigned by external rating agencies to assess the credit risk of debt securities, fixed and call deposits and reinsurance receivables.

### (k) Operational risks

Operational risk is the risk of financial loss (including lost opportunities) resulting from internal processes, people and systems which fail to perform as required or are inadequate. When operational controls break down, an operational incident may occur that results in financial loss, breach of regulatory, legal and contractual obligations, fraud or damage to reputation.

The Group's Risk Management Strategy includes consideration of operational risk and the Group uses a framework of operational controls to manage its operational risk exposures – a control framework is established for each business operation. Operational Risk is identified and assessed on an ongoing basis. Management and staff are responsible for identifying, assessing and managing operational risks in accordance with their roles and responsibilities. The Group utilises the Risk Management function and the Internal Audit function of the Group as second and third lines of defence to monitor and verify the effectiveness of processes, procedures and controls surrounding operational risk.

### (l) Strategic and reputation risks

Strategic and reputation risks are the risk that a failure or weakness in business strategy and business planning may lead to poor decision making and financial losses. Regulated entities in the Group establish business plans for their operations which articulate business strategy and incorporate three year budgets, with non-regulated entities having detailed annual budgets that feed into the three year business plans as appropriate. The Group aims to grow its business and considers opportunities in both underwritten and non-underwritten business as they arise. Business cases are required to be approved for any material business opportunity in accordance with the business appraisal requirements of the risk management framework. Business cases are required to demonstrate how they meet the Group's strategic objectives and fit within its risk appetite including, but not limited to, target returns and capital adequacy levels.

### (m) People and capability risks

A key critical resource for the business is its people and their capability. People and capability risk is the risk that the business does not have sufficient resources or the available resources are not sufficiently skilled to meet the needs of the business. The Group has a range of strategies in place to manage its people risks by recruiting the right staff, providing appropriate training and implementing strategies to improve employee engagement and staff retention.

### (n) Governance risks

Governance risk is the risk that a breakdown in governance may lead to financial loss, reputational impacts or regulatory or compliance issues. The Company maintains an independent Board with an effective, robust committee structure to provide arms-length strategic oversight of the business of the Group and ensure that the interests of the members are maintained.

## Note 5 Operating profit

	2021	2020
	\$000	\$000
<b>(a) Premium revenue</b>		
Premium revenue – direct	63,123	60,695
Profit commission and other recoveries from reinsurance	2,454	5,236
	<b>65,577</b>	<b>65,931</b>
<b>(b) Other underwriting expenses</b>		
Acquisition costs	(656)	(684)
Management fees paid	(9,145)	(8,867)
Workers Compensation Operational Fund levy	(2,787)	(2,683)
	<b>(12,588)</b>	<b>(12,235)</b>
<b>(c) Investment revenue</b>		
Dividends from external parties	350	413
Interest revenue	3,651	4,507
Trust distributions	18	6
Profit on sale of investments	793	2,050
Unrealised investment gains/(losses)	238	(3,398)
	<b>5,050</b>	<b>3,578</b>
<b>(d) Management fees revenue</b>		
Statutory Agent service provider fee revenue	321,828	294,098
Other	29,700	25,056
	<b>351,528</b>	<b>319,154</b>
<b>(e) Other revenue</b>		
Share of profits of joint venture	27,781	23,878
Other income	778	1,083
	<b>28,559</b>	<b>24,961</b>
<b>(f) Management fees paid</b>		
Statutory Agent service provider fee expense	(321,828)	(294,098)
Other	(31,832)	(27,053)
	<b>(353,660)</b>	<b>(321,151)</b>

## Note 6 Taxation

	2021	2020
	\$000	\$000
<b>(a) Income tax expense</b>		
Prima facie income tax expense calculated at 30% on operating profit	2,803	7,826
Increase/(decrease) in income tax expense due to:		
Imputation gross-up on dividends received	35	40
Franking credits on dividends received	(116)	(133)
Permanent differences	(70)	1
Income tax expense attributable to profit	2,652	7,734
Under provision for tax expense in previous years	2	2,116
<b>Tax expense attributable to operating profit</b>	<b>2,654</b>	<b>9,850</b>
Income Tax Expense is made up of:		
Current tax	3,014	8,328
Under provision in prior year	2	2,116
Deferred tax	(362)	(594)
	<b>2,654</b>	<b>9,850</b>
<b>(b) Net Current tax assets/(liabilities)</b>		
Current tax assets		-
Provision for income tax receivable/ (payable)	691	(7,585)
<b>Net Current tax assets/(liabilities)</b>	<b>691</b>	<b>(7,585)</b>
<b>(c) Net deferred tax assets/(liabilities)</b>		
<b>Deferred tax assets</b>		
(i) Amounts recognised in profit		
Claims handling expenses	2,071	2,802
Mutual benefit provision	491	15
Prior years accumulated tax losses	384	(40)
Current year accumulated tax losses	834	384
Deferred tax on management fee expenses	12,640	5,752
Other	199	5,130
(ii) Amounts set off against deferred tax liabilities	(13,005)	(10,751)
	<b>3,614</b>	<b>3,292</b>
<b>Deferred tax liabilities</b>		
(i) Amounts recognised in profit		
Deferred tax on management fee revenue	(11,544)	(9,436)
Accrued investment income	(18)	(2)
Unrealised gain on investments	(1,402)	(1,261)
Other	(41)	(52)
(ii) Amounts set off against deferred tax assets	13,005	10,751
	-	-

## Note 6 Taxation (continued)

	2021	2020
	\$000	\$000
<b>(d) Net deferred tax</b>		
<b>Reconciliation of Deferred Tax Asset</b>		
Balance at 1 July	3,292	2,637
Prior year over / (under) provision	(40)	60
Debited/(Credited) to Statement of Comprehensive Income	362	594
<b>Balance at 30 June</b>	<b>3,614</b>	<b>3,292</b>
<b>Franking Account</b>		
Class C 30% franking credits	75,808	72,022

- Balance of franking account is adjusted for:
  - franking credits that will arise from the payment of the amount of the provision for income tax;
  - franking debits that will arise from the payment of dividends recognised as liability at the reporting date; and
  - franking credits that will arise from the receipt of dividends recognised as receivables at the reporting date.

## Note 7 Trade and other receivables

	2021 \$000	2020 \$000
<b>Current</b>		
Trade debtors	56,360	13,302
Other Debtors	8,050	2,341
Quota share commission	5,870	8,349
Amounts due from Related Entities	-	3,201
Unbilled Revenue	8,594	4,933
Contract Asset - Accrued income	33,733	30,127
GST receivable	414	714
Premium receivable	44,446	45,040
Expected credit loss provision	(306)	(218)
	<b>157,161</b>	<b>107,789</b>
<b>Non-current</b>		
Amount due from related entities	3,034	2,509
	<b>3,034</b>	<b>2,509</b>

### Premium Receivables

Premium Receivables balance relate entirely to Hospitality Employers Mutual Limited, the balance includes an amount for unclosed business and reflects the expected impact of COVID-19 lockdowns on Policyholders' wage rolls and consequently their premiums. The balances in both years reflect the estimated impact of State government-imposed lockdown and social distancing measures in response to COVID-19 on the hospitality industry and the flow-on reduction of premiums due to significant reductions in underlying wages paid by policy holders. Refer to Note 16 (a) for further information on the impact of COVID-19 on unclosed business and wage rolls of policyholders.

### Expected Credit Loss Provision

The Group assessed the expected credit losses for Premium Receivables in light of the impact of trading difficulties for policyholders caused by COVID-19. The Group has no significant concentrations of credit risk, with the Premium Receivables balance spread across a large number of different customers. The underwriting team completed a detailed review of Premium Receivables balances both at year end and also post year end and arrived at a specific provision of \$124k. This is in excess of the calculated economic credit loss provision of \$91k. Management increased the ECL amount to the higher amount.

## Note 8 Reinsurance and other recoveries receivable

	2021 \$000	2020 \$000
Reinsurance and other recoveries – current	10,717	8,829
Reinsurance and other recoveries - non-current	30,773	25,867
<b>Total reinsurance and other recoveries</b>	<b>41,490</b>	<b>34,695</b>
Reinsurance and other recoveries on claims paid	2,803	2,136
Expected future reinsurance and other recoveries on outstanding claims liability	38,687	32,559
<b>Total reinsurance and other recoveries receivable</b>	<b>41,490</b>	<b>34,695</b>

## Note 9 Deferred reinsurance expense

	2021	2020
	\$000	\$000
Deferred reinsurance expense	14,073	13,261
<b>Reconciliation of changes in deferred reinsurance expense:</b>		
Balance at 1 July 2020	13,261	15,799
Deferral of reinsurance premiums on current year contracts	14,073	13,261
Earning of reinsurance premiums previously deferred	(13,261)	(15,799)
<b>Balance at 30 June 2021</b>	<b>14,073</b>	<b>13,261</b>

## Note 10 Deferred acquisition costs

	2021	2020
	\$000	\$000
Deferred acquisition costs - current	-	-
<b>Total Deferred Acquisition Costs</b>	<b>-</b>	<b>-</b>
<b>Reconciliation of changes in deferred acquisition costs:</b>		
Balance at 1 July 2020	-	-
Acquisition costs incurred in year	656	684
Amortisation charged to income	(656)	(684)
<b>Balance at 30 June 2021</b>	<b>-</b>	<b>-</b>

## Note 11 Other assets

	2021	2020
	\$000	\$000
<b>Current</b>		
Prepayments / Deferred Management Fees	65,184	50,912
Specialised Insurer Security Deposit	29,583	28,151
	<b>94,767</b>	<b>79,064</b>
<b>Non-current</b>		
Prepayments /Deferred Management Fees	9,261	4,118
Fixed Assets	1	-
	<b>9,262</b>	<b>4,118</b>

## Note 12 Financial assets

	Note	2021 \$000	2020 \$000
<b>Current</b>			
Bank accepted bills of exchange		48,981	52,978
		<b>48,981</b>	<b>52,798</b>
<b>Non-current financial assets</b>			
Shares in listed companies and unit trusts		14,142	3,004
Floating rate notes		25,752	14,001
Government and other public securities		107,499	117,479
		<b>147,393</b>	<b>134,484</b>
<b>Total financial assets</b>		<b>196,374</b>	<b>187,462</b>

The increase in Shares in listed companies and unit trusts reflects changes to the portfolio mix undertaken in response to the effect of COVID-19 on investment markets. In 2020 in response to the volatility in the financial markets caused by COVID-19 the Group reduced its equity exposure, with the proceeds from the disposal reinvested in bank bills, floating rate notes and government and other public fixed interest securities. The Group subsequently reinvested in equities in 2021 in accordance with the underlying Investment Mandates once the perceived level of volatility returned to more acceptable levels. There have been no significant movements in the fair value of investments post year end.

All financial assets are designated as fair value through profit and loss.

## Note 13 Investment in controlled entities

(a) Summarised information of interests in controlled entities is as follows:

	Reporting date	Principal place of business	Principal activity	Consolidated	
				Ownership Interest	
				2021 %	2020 %
Employers Mutual NSW Limited*	30 June	Australia	Workers compensation claims administration	100	100
Hospitality Employers Mutual Limited* <sup>1,2</sup>	30 June	Australia	Insurance underwriting	50	50
EML Foundation**	30 June	Australia	Dormant	100	100
EML Vic Pty Ltd**	30 June	Australia	Workers compensation claims administration	100	100
Employers Mutual SA Pty Ltd**	30 June	Australia	Workers compensation claims administration	100	100
EMNational Pty Ltd**	30 June	Australia	Workers compensation claims administration	100	100

\* Audited by KPMG

\*\* These entities are audited by KPMG for the Employers Mutual Limited consolidated financial statements. No separate financial statements are issued by these entities

<sup>1</sup> Employers Mutual Limited holds 50% of the ordinary share capital of Hospitality Employers Mutual Limited, with the remaining 50% owned equally by the Australian Hotels Association (NSW) and ClubsNSW. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The majority of Hospitality Employers Mutual Board members are appointed by Employers Mutual Limited and hence it is deemed that control is exercised by Employers Mutual Limited.

<sup>2</sup> Employers Mutual Limited has an additional investment of \$12.8 million of subordinated debt, classified as equity under AASB 132 *Financial Instruments: Presentation*, in Hospitality Employers Mutual Limited. This subordinated debt carries no voting rights.



## Note 13 Investment in controlled entities (continued)

The ultimate Australian entity and parent entity is Employers Mutual Limited.

None of the controlled entities are listed on a stock exchange. There is no unrecognised share of losses arising from the above controlled entities, both for the reporting year and cumulatively.

Disclosure is based on the financial statements prepared in accordance with Australian Accounting Standards (AASBs) under Group accounting policies. The following summarised information represents the financial position and performance of the entities as a whole and not just Employers Mutual Limited's share.

	2021					
	Employers Mutual NSW Limited \$000	Hospitality Employers Mutual Limited \$000	EML Vic Pty Limited \$000	EML Foundation \$000	Employers Mutual SA Pty Ltd \$000	EM National \$000
<b>Summarised Statement of Comprehensive Income</b>						
Revenue	243,933	46,863	44,999	-	-	-
Profit / (loss) after tax	(8)	(2,833)	-	(1)	-	-
Other comprehensive income	-	-	-	-	-	-
Total comprehensive income	(8)	(2,833)	-	(1)	-	-
<b>Summarised balance sheet</b>						
Total assets	153,405	276,708	15,906	507	-	-
Total liabilities	152,890	226,293	15,906	2	-	-
<b>Net assets as at reporting date</b>	<b>515</b>	<b>50,415</b>	-	<b>505</b>	-	-

	2020					
	Employers Mutual NSW Limited \$000	Hospitality Employers Mutual Limited \$000	EML Vic Pty Limited \$000	EML Foundation \$000	Employers Mutual SA Pty Ltd \$000	EM National \$000
<b>Summarised Statement of Comprehensive Income</b>						
Revenue	208,554	47,979	38,832	-	-	-
Profit / (loss) after tax	1	9,306	-	(1)	-	-
Other comprehensive income	-	-	-	-	-	-
Total comprehensive income	2	9,306	-	(1)	-	-
<b>Summarised balance sheet</b>						
Total assets	116,360	264,400	11,421	508	-	-
Total liabilities	115,838	204,172	11,421	2	-	-
<b>Net assets as at reporting date</b>	<b>523</b>	<b>60,227</b>	-	<b>506</b>	-	-

## Note 14 Trade and other payables

	2021 \$000	2020 \$000
<b>Current</b>		
Trade creditors	79,800	52,954
Levies payable	2,663	2,574
Reinsurance payable	18,405	16,094
Amounts due to related entities	10,573	-
Other creditors	12,603	23,541
	<b>124,044</b>	<b>95,163</b>
<b>Non-current</b>		
Amounts due to related entities	562	537
	<b>562</b>	<b>537</b>
<b>Total trade and other payables</b>	<b>124,606</b>	<b>95,700</b>

Trade and other payable transactions with related entities have been made on terms equivalent to arm's length transactions.

## Note 15 Unearned premium liability

	2021 \$000	2020 \$000
Unearned premium liability – current	47,505	44,697
<b>Reconciliation of changes in unearned premium liability</b>		
Balance 1 July	44,697	52,726
Premiums written during the year	65,931	52,667
Premiums earned during the year	(63,123)	(60,695)
<b>Balance at 30 June</b>	<b>47,505</b>	<b>44,697</b>

The unearned premium liability reflects earning assumptions used in the premium liability calculation and reflect the impact of COVID-19 on the expiration or risk. Refer to Note 16 for further details.

## Note 16 Outstanding claims

	2021 \$000	2020 \$000
<b>(a) Outstanding claims liability</b>		
Outstanding claims liability – current	30,625	24,861
Outstanding claims liability – non-current	124,103	107,723
<b>Total outstanding claims liability</b>	<b>154,728</b>	<b>132,583</b>
Central estimate	150,363	120,193
Prudential margin	18,125	16,969
Claims handling allowance	7,204	6,840
Discount to present value	(20,964)	(11,419)
<b>Gross outstanding claims liability</b>	<b>154,728</b>	<b>132,583</b>

## Note 16 Outstanding claims (continued)

COVID-19 has had a significant impact on the insurance liabilities for the Group. The primary effect has been on Hospitality Employers Mutual Limited (HEM), with no impact on Employers Mutual Limited's run-off portfolio. COVID-19 considerations and allowances have been applied across the following areas for HEM:

- Wage exposure – The NSW government mandated restrictions to various activities resulted in the closure of hotels and clubs as well as the restriction of non-essential travel, which dramatically reduced the use of hotel accommodation. In line with government advice, the actuarial valuation has assumed that this lockdown will be in place for two months until the end of August 2021 and that hotels and clubs will return to full pre COVID-19 capacity in September 2022 and accommodation will return to full capacity in September 2024. A gradual increase in capacity has been assumed from when these sectors are assumed to reopen at the end of August 2021 and is reflected the outstanding claims valuation at 30 June 2021.
- COVID-19 Risk Margin – In the current environment, HEM's liability estimates face a greater degree of uncertainty. For the outstanding claims this uncertainty mainly relates to prospective return to work outcomes on existing claims while for the premium liability there is also additional uncertainty around future claims volumes. The Outstanding Claims Liability risk margin has been increased by 1.1% and the Premium Liability risk margin has been increased by 1.3%. These risk margins were also in place at 30 June 2020.
- COVID-19 impact of June 2021 lockdowns – Refer to Note 2 (b). The primary impact of the 2020 COVID-19 lockdown on HEM was an increase in weekly active claims due to limited return to work opportunities. Based on the limited data available, it has been determined that the impact on weekly active claims from the 2021 lockdown will be in line with the experience during 2020 lockdown.
- Extension of June 2021 Lockdown – HEM's actuarial valuation was prepared on the basis that the 2021 lockdown would be for 2 months in duration, however in August 2021 it was announced that the lockdown would be extended by a further month. Note 2(b) contains a sensitivity analysis that estimates that a 3 month lockdown would increase the Outstanding Claims Liability by \$3.1m. HEM's central estimate has not been adjusted as the risk margin is considered adequate to absorb the impact of this extension.

Refer to Note 2(b) for a sensitivity analysis of COVID-19 scenarios. The sensitivity analysis included an assessment of the impact of increasing the Outstanding Claims Liability by \$3.1m for the 3-month lockdown on the Company's APRA PCA multiple. It was determined that the multiple would remain within the Company's Target Operating Range.

### (b) Inflation and discount rates used

The following average annual inflation (normal and superimposed) rates and discount rates were used in measuring the liability for outstanding claims and recoveries for the succeeding and subsequent financial years:

	2021 Employers Mutual Limited	2021 Hospitality Employers Mutual	2020 Employers Mutual Limited	2020 Hospitality Employers Mutual
For the succeeding and subsequent years:				
AWE inflation rate	2.75%	2.50%	2.25%	2.00%
CPI inflation rate	n/a	2.00%	n/a	1.50%
Superimposed inflation rate	1.75%	2.00%	1.70%	2.00%
Discount rate	1.67%	1.60%	1.14%	1.15%

### (c) Weighted average term to settlement

The weighted average expected term to settlement of the outstanding claims from balance date is as follows.

	Average Term to Settlement (years)	
	Combined 2021	Combined 2020
Employers Mutual	9.14	9.21
Hospitality Employers Mutual	6.80	6.51
Consolidated	6.37	6.20

## Note 16 Outstanding claims (continued)

### (d) Risk Margin

#### Process used to determine the risk margin

The risk margin is an additional allowance for uncertainty in the ultimate cost of claims. The overall margin adopted is determined by the Board of each company after considering the uncertainty in the portfolio, industry trends and each company's risk appetite.

To determine the margin adopted, the Appointed Actuary has in each instance reviewed the factors impacting the portfolio to establish a recommended margin at the level required by the Boards. Factors considered include:

- variability of claims experience of the portfolio
- quality of historical data
- diversification between different classes within the portfolio

The level of uncertainty varies between classes of business. As such, the adopted prudential margin varies between business classes. The prudential margin is applied to the gross central estimate with the appropriate reinsurance recoveries provided.

The aggregate risk margin, after diversification allowance, is intended to approximate a 75% probability of sufficiency. The Group's Appointed Actuary performed a full review of the underlying 'business as usual' (i.e. excluding COVID-19 specific) risk margins this year. The previous full review was performed four years ago. The risk margins have reduced as seen in the table below. This reflects a reduction in external systemic risk as a result of the relative stability in workers' compensation over the past four years and the potential for discount rates to move beneficially and revert to levels around or higher than inflation. In addition, the portfolio has continued to grow in size and improvements have been made to the Group's claims monitoring capabilities, resulting in reduction to independent risk and internal systemic risk respectively. Refer Note 16(a) for the impact of COVID-19 on the overall Risk Margins.

The risk margins applied to the portfolio for a 75% level of sufficiency are:

	2021	2020
Workers compensation: Hospitality Employers Mutual	13.0%	16.0%
Workers compensation Run-Off	45.5%	44.6%

### (e) Reconciliation of Changes in Discounted Net Outstanding Claims

Consolidated	2021			2020		
	Gross \$000	Reinsurance \$000	Net \$000	Gross \$000	Reinsurance \$000	Net \$000
Balance at 1 July	132,583	32,559	100,024	134,277	32,084	102,193
Current claims incurred	45,743	11,784	33,959	39,490	10,076	29,414
Change in previous years' claims	6,724	3,332	3,392	(13,028)	(1,162)	(11,866)
Current year claims paid/reinsurance recovered	(7,862)	(2,361)	(5,501)	(8,315)	(2,498)	(5,817)
Previous year claims paid/reinsurance recovered	(22,461)	(6,627)	(15,834)	(19,841)	(5,941)	(13,900)
<b>Discounted outstanding claims</b>	<b>154,727</b>	<b>38,687</b>	<b>116,040</b>	<b>132,583</b>	<b>32,559</b>	<b>100,025</b>

## Note 16 Outstanding claims (continued)

### (f) Claims development table

Claims development tables are disclosed in order to put the claims estimates included in the financial statements into a context allowing comparison of those claims estimates with the claims results seen in previous years. In effect, the table highlights the Group's ability to provide an estimate of the total value of claims. The top part of the table provides a review of current estimates of cumulative claims and demonstrates how the estimated claims have changed at subsequent reporting or accident year-ends. The lower part of the table provides a reconciliation of the total reserve included in the Statement of Financial Position and the estimates of cumulative claims.

Consolidated Outstanding claims	Underwriting Year											Total
	Pre 2012*	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	
	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000
<b>Estimate of ultimate claims cost</b>												
At the end of accident year	53,787	9,373	19,251	19,150	19,090	22,283	21,441	24,112	24,694	19,172	24,348	
One year later	54,397	13,054	20,259	22,914	23,868	24,758	21,825	27,233	31,791	31,032		
Two years later	53,355	13,398	19,306	21,011	22,282	22,269	19,644	26,255	38,602			
Three years later	51,266	10,484	17,281	19,807	19,697	20,128	17,717	27,414				
Four years later	50,597	9,782	16,570	17,270	17,127	20,048	17,477					
Five years later	51,233	8,414	15,668	16,715	16,549	19,421						
Six years later	47,222	8,113	15,928	14,749	16,809							
Seven years later	47,268	7,687	14,847	14,802								
Eight years later	44,058	7,251	14,658									
Nine years later	41,172	6,621										
Ten years later	40,760											
Current estimate of ultimate claims cost	47,633	6,621	14,658	14,802	16,809	19,421	17,477	27,414	38,602	31,032	24,348	258,818
Cumulative payments	40,057	6,423	12,800	12,576	13,863	13,699	10,573	14,074	14,523	9,687	4,139	152,414
Outstanding claims – undiscounted	7,576	198	1,858	2,226	2,946	5,722	6,904	13,340	24,079	21,345	20,209	106,403
Discount	1,130	25	271	337	358	565	797	1,693	3,117	2,555	2,061	12,909
Outstanding claims	6,446	173	1,587	1,889	2,588	5,157	6,107	11,647	20,962	18,790	18,148	93,494
Claims handling expense	369	-	-	-	-	-	47	375	1,068	1,974	3,070	6,903
Risk margin	2960	25	231	275	377	751	890	1,697	3,054	2,738	2,645	15,643
Total net outstanding claims liabilities	9,775	198	1,818	2,164	2,965	5,908	7,044	13,719	25,084	23,502	23,863	116,040
Reinsurance and other recoveries on outstanding claims liabilities	1,039	76	685	816	1,119	2,231	2,645	5,036	9,063	8,127	7,851	38,687
<b>Total Gross Outstanding Claims</b>	<b>10,814</b>	<b>274</b>	<b>2,503</b>	<b>2,980</b>	<b>4,084</b>	<b>8,139</b>	<b>9,689</b>	<b>18,755</b>	<b>34,147</b>	<b>31,629</b>	<b>31,714</b>	<b>154,727</b>

\* Includes the payments made since 30 June 2003. Pre 1987 Workers Compensation reserve relates only to treaties written prior to 1987. To demonstrate the development, the analysis has commenced from the projected ultimate claims at 30 June 2006.

\* Includes Public Liability for Thoroughbred Racing Industry and Lawn Bowling Clubs, wound up in 2012/13 and 2015/16 respectively

## Note 16 Outstanding claims (continued)

### (g) Liability Adequacy Test

The Liability Adequacy Test (LAT) has been conducted using the central estimate of premium liabilities together with the appropriate margin for uncertainty for each portfolio of contracts that are managed as a single portfolio and are subject to broadly similar risks. The test is based on prospective information and so is heavily dependent on assumptions and judgements.

The LAT test undertaken for HEM as at 30 June 2021 has identified a surplus of \$2.7m (2020: \$3.4m). For the purposes of the LAT test, the present value of expected future cash flows for future claims (including the risk margin) of \$30.7m (2020: \$28.1m) comprises the discounted central estimate (including allowances for claims handling and policy administration expenses) of \$26.8m (2020: \$24.3m) and a risk margin of \$3.9m (2020: \$3.8m). The risk margin used as a percentage of the central estimate is 15% (2020: 16%). The probability of sufficiency represented by LAT is 75% (2020: 75%).

## Note 17 Provisions

	2021	2020
	\$000	\$000
<b>Current</b>		
Mutual benefits provision	1,636	2,707
	<b>1,636</b>	<b>2,707</b>
Balance at 1 July	2,707	4,539
Amount incurred	13,597	10,015
Amount utilised	(14,668)	(11,847)
<b>Balance at 30 June</b>	<b>1,636</b>	<b>2,707</b>

## Note 18 Contract Liability - Unearned income

	2021	2020
	\$000	\$000
Contract Liability - Unearned income – current	<b>60,623</b>	<b>41,982</b>

The amount recognised as Contract Liability in 2020 was fully recognized in the Statement of Comprehensive Income in 2021. Further to this, no reversals of the said amounts were made.

## Note 19 Reserves

	2021	2020
	\$000	\$000
General reserve (accumulated funds)	<b>25,307</b>	<b>25,307</b>

### General reserve

The amount standing to the credit of the General Reserve has resulted from prior period allocations of retained profits for future operating requirements. Transfers back to retained profits will occur if required in the future.

## Note 20 Net claims expense

Consolidated	2021			2020		
	Current Year \$000	Prior Years \$000	Total \$000	Current Year \$000	Prior Years \$000	Total \$000
Gross claims and related expenses – undiscounted	49,825	12,130	61,955	41,711	(19,727)	21,984
Less: discount	(4,082)	(5,406)	(9,488)	(2,221)	6,699	4,478
Gross claims and related expenses – discounted	45,743	6,724	52,467	39,490	(13,028)	26,462
Reinsurance and other recoveries – undiscounted	12,867	4,846	17,712	10,655	(2,701)	7,955
Less: discount	(1,084)	(1,428)	(2,511)	(579)	1,608	1,029
Reinsurance and other recoveries - discounted	11,783	3,418	15,201	10,076	(1,093)	8,983
<b>Net Claims expense</b>	<b>33,960</b>	<b>3,306</b>	<b>37,266</b>	<b>29,414</b>	<b>(11,935)</b>	<b>17,479</b>

The increase in net claims expense in 2021 is driven by a strengthening of the actuarial valuation of the Outstanding Claim Liability in Hospitality Employers Mutual Limited. Worse than expected claims experience, which manifested in increased numbers of active claims and lower return to work rates, triggered an increase in the actuarial valuation prepared by the Appointed Actuary. An allowance for COVID-19 has been included both the central estimates and risk margins for both years. The prior year balance is comparatively lower as it included actuarial releases due to modelling and assumption changes made by the Appointed Actuary.

There has been an actuarial release in the Employers Mutual Limited run-off portfolio attributable to better than expected claims experience as there have been lower than expected cost of dust disease claims and lower average claims sizes than expected.

## Note 21 Remuneration of auditor

	2021 \$	2020 \$
<b>Audit and review services</b>		
Statutory and Regulatory Audits and Reviews	235,691	215,892
<b>Total audit and review services</b>	<b>235,691</b>	<b>215,892</b>
<b>Other services</b>		
ICAAP Review	45,700	27,500
Other Professional Services	40,328	126,263
<b>Total other services</b>	<b>86,028</b>	<b>153,763</b>
<b>Total Auditor Remuneration</b>	<b>321,719</b>	<b>369,655</b>

## Note 22 Key management personnel disclosure

The following were the key management personnel of the Group at any time during the reporting period:

### Directors

- William J. A. O'Reilly (Resigned 11 June 2021)
- Catherine A. King
- Paul R. Baker
- Patrick Gurr
- Matthew Wilson (Resigned 29 September 2020)
- Bruce Hatchman (Appointed 29 September 2020)
- Nicole Britt (Appointed 11 June 2021)

### Executives

- Anthony Fleetwood\* (Chief Executive Officer)
- Tracey Harris\* (Chief Operating Officer) (Resigned 28 May 2021)
- Matthew Wilson (Company Secretary and Chief Risk Officer)
- Justine Brindley\* (General Counsel and Company Secretary)
- George Srdic\* (Chief Financial Officer)

\* Employed by a related party

### Transactions with key management personnel

The key management personnel compensation is:

	2021	2020
	\$	\$
Short-term employee benefits	778,789	822,113

This compensation represents Directors fees only. Executives are employed and paid by Employers Mutual Management, a related entity.

## Note 23 Related party disclosures

### Ultimate Parent Entity and Controlling Entity

The ultimate parent entity in the consolidated entity is Employers Mutual Limited, a public company limited by guarantee, domiciled in Australia.



## Note 23 Related party disclosures (continued)

### Related Party Transactions

The aggregate amounts included in the Statement of Comprehensive Income that resulted from transactions with related parties are:

	2021 \$0	2020 \$0
<b>Paid by Employers Mutual Limited</b>		
Partnership of Employers Mutual Limited & the Trustee for ASWIG Management Trust	29,992,563	28,332,668
White Funds Management Pty Ltd*	284,211	224,230
<b>Paid by Hospitality Employers Mutual Limited</b>		
Employers Mutual Management Pty Ltd	8,106,257	10,990,944
Partnership of Employers Mutual Limited & the Trustee for ASWIG Management Trust	364,402	364,156
White Funds Management Pty Ltd*	514,987	561,617
Australian Hotels Association (NSW)	835,105	1,019,055
The Registered Clubs Association of NSW	849,330	732,380
EM Safe Pty Ltd	136,975	136,975

The outstanding balances on related party receivables and payables at year end are:

	2021 \$0	2020 \$0
<b>Receivable/(Payable) by Employers Mutual Limited</b>		
Partnership of Employers Mutual Limited & the Trustee for ASWIG Management Trust	2,134,954	(571,296)
Employers Mutual Management Pty Ltd	(855,074)	(55,000)
White Funds Management Pty Ltd*	(21,008)	(19,384)
<b>Receivable/(Payable) by Hospitality Employers Mutual Limited</b>		
Employers Mutual Management Pty Ltd^	6,444,604	2,315,520
White Funds Management Pty Ltd*	(36,216)	(76,097)
Australian Hotels Association (NSW) Holdings Pty Ltd	(24,052)	(32,995)
The Registered Clubs Association of NSW	(43,920)	(22,212)
Partnership of Employers Mutual Limited & the Trustee for ASWIG Management Trust	(64,043)	(64,000)
EM Safe Pty Ltd	-	(37,664)

^ the balance comprises of Deferred Management Fees, Administration Fees Payables and Profit Share Fees Payable

\* transactions with Directors of the company and their Director related entities

## Note 23 Related party disclosures (continued)

The Company has entered into a banking arrangement which includes provision of various bank guarantees as required under clients' contracts and office leasing contracts. The bank guarantees in relation to clients' contracts are held by the Company and by its 100% owned subsidiaries.

The principal lessee in regards to the office leases is Employer Mutual Management Pty Ltd. The Company's bank guarantees on behalf of Employer Mutual Management Pty Ltd as at 30 June 2021 totalled \$8.4m (2020: \$8.4m).

The total value of all bank guarantees on issue as at 30 June 2021 was \$20.5m (2020: \$18.9m).

## Note 24 Equity accounted investees

### (a) Joint venture

Employers Mutual Limited is a 50% partner in the Partnership of Employers Mutual Limited and ASWIG Management Pty Ltd as Trustee for the ASWIG Management Trust Partnership ("the Partnership"). The financial report includes the financial position, the results from operations and cash flows of the joint venture entity in accordance with the accounting policy described in Note 1(r). The principal place of business of the joint venture entity is in Australia.

The Partnership is structured as a separate vehicle and Employers Mutual Limited has a residual interest in its net assets. Accordingly, Employers Mutual Limited has classified its interest in the Partnership as a joint venture which is equity accounted.

The following is summarised financial information for the Partnership, based on its financial statements prepared in accordance with all applicable Australian Accounting Standards (AASBs) adopted by the Australian Accounting Standards Board.

### Summary Financial Information of Joint Venture Entity

	2021 \$000	2020 \$000
Revenue	363,004	331,470
Profit from continuing operations	55,095	46,721
<b>Total comprehensive income</b>	<b>55,095</b>	<b>46,721</b>
Current assets	105,788	100,181
Non-current assets	5,686	5,037
Current liabilities	(111,474)	(102,218)
Non-current liabilities	-	(2,899)
<b>Net assets</b>	<b>-</b>	<b>-</b>

### Movement in carrying amount in investment in joint venture entities

	2021 \$000	2020 \$000
Group's interest in net assets of investee at the beginning of the year	-	-
Share of total comprehensive income	27,548	23,360
Partnership distribution	(27,548)	(23,360)
<b>Carrying amount of interest in investee at end of the year</b>	<b>-</b>	<b>-</b>

## Note 24 Equity accounted investees (continued)

### (b) Joint venture entity's expenditure commitments

There is no capital or other commitments or contingent liabilities arising from the investment in the Partnership that are significant to the consolidated entity.

### (c) Equity interest investees

The Group has a combined equity interest in two unlisted companies. Riverwise Pty Ltd, which exceeds 20% and EMLife Pty Limited, which has 75% of the investee's equity.

Management have assessed both direct and indirect shareholdings in Riverwise Pty Ltd and deem that it has neither control nor significant influence over this entity. While the combined unit holdings of the Partnership and Employers Mutual Limited exceed 20% in Riverwise Pty Ltd, individual shareholdings are significantly below this threshold. Employers Mutual Limited does not exercise control over the Partnership and has no voting control over its equity interest shareholding. It is considered appropriate and accurate to assess the valuation of the units as two distinct holdings.

The Partnership hold 75% of EMLife Pty Ltd which represents a controlling interest and significant influence.

Equity investments are valued at fair value according to AASB 13 *Fair Value Measurement*. Refer to Note 26(d)(ii)

## Note 25 Notes of the statement of cash flows

### (a) Reconciliation of cash and cash equivalents

For the purpose of the statement of cash flows, cash and cash equivalents includes cash on hand and at bank and short term deposits. Cash and cash equivalents at the end of the financial year are reconciled to the related items in the Statement of Financial Position as follows:

	2021	2020
	\$000	\$000
Cash and cash equivalents	36,800	56,638

Note 25 Notes to the statement of cash flows (continued)

(b) Reconciliation of profit from ordinary activities after income tax to net cash provided by operating activities

	2021	2020
	\$000	\$000
Total comprehensive income for the year	6,688	16,238
Add/(less):		
Profit/(loss) on sale of investments	(793)	(2,051)
Increase / (decrease) in market value of investments	(237)	3,398
<b>Net cash provided by operating activities before change in assets and liabilities</b>	<b>5,658</b>	<b>17,585</b>
<b>Changes in assets and liabilities:</b>		
Decrease / (increase) in debtors and accrued income	(60,379)	24,353
Decrease / (increase) in prepayments	(19,425)	(31,199)
Decrease / (increase) in reinsurance & other recoveries	(6,795)	(603)
Decrease / (increase) in deferred reinsurance expense	(812)	2,538
Increase in income tax payable	(7,591)	1,690
Decrease in deferred tax balances	(1,007)	31
Increase in payables	29,213	14,123
Increase in provision for mutual benefits	(1,070)	(1,832)
Increase / (decrease) / increase in other liabilities	18,558	31,836
Increase / (decrease) in outstanding claims liability	22,144	(1,694)
(Decrease) / increase in unearned premium	2,808	(8,028)
	<b>(24,356)</b>	<b>31,214</b>
<b>Net cash provided by operating activities</b>	<b>(18,698)</b>	<b>48,799</b>

## Note 26 Financial instruments

The activities of the Group expose it to a variety of financial risks such as market risk (including cash flow and fair value interest rate risk and price risk), credit risk and liquidity risk. The Board and senior management of the Group have developed, implemented and maintain a Risk Management Strategy (RMS) which is discussed in more detail in Note 4. The Group's risk management framework recognises the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Group.

The key objectives of the Group's asset and liability management strategy are to ensure sufficient liquidity is maintained at all times to meet the Group's obligations, including its settlement of insurance liabilities and, within these parameters, to optimise investment returns for policyholders and shareholders.

### (a) Market risk

#### (i) Price risk

The Group is exposed to price or market value risk on its investment in government and other public securities and shares in listed companies and unit trusts. To manage its price risk, the Group diversifies its portfolio. Diversification of the portfolio is done in accordance with the limits set by the Group. At 30 June 2021: 7% (2020: 7%) of the Group's financial assets and cash were held in listed equity and debt securities. The potential impact of movements in the market value of securities on the Group's Statement of Comprehensive Income and Statement of Financial Position is shown in Note 26 (a) (iii).

#### (ii) Cash flow and fair value interest rate risk

The Group is exposed to interest rate risk arising on interest bearing assets. Assets with floating rate interest expose the Group to cash flow interest rate risk. Fixed interest rate assets expose the Group to fair value interest rate risk. The Group's strategy is to invest in high quality, liquid fixed interest securities and cash and to actively manage duration. The investment portfolios are actively managed to achieve a balance between cash flow interest rate risk and fair value interest rate risk bearing in mind the need to meet the liquidity requirements of the insurance business.

The Group is also exposed to interest rate risk arising from long-term interest bearing liabilities.

## Note 26 Financial instruments (continued)

### (a) Market risk (continued)

#### (iii) Summarised sensitivity analysis

The following table summarises the sensitivity of the Group's financial assets to interest rate risk and other price risk.

	Carrying amount \$000 AUD	Interest rate risk		Other price risk	
		-1% Profit \$000	+1% Profit \$000	-10% Profit \$000	+10% Profit \$000
<b>2021</b>					
Cash and Cash Equivalents	36,800	1	(1)	-	-
Bank Accepted Bills of Exchange	48,981	49	(49)	-	-
Government and Other Public Securities	107,499	6,052	(6,052)	(10,750)	10,750
Shares in Listed Securities and Unit Trusts	14,142	-	-	(1,414)	1,414
Floating Rate Notes	25,752	33	(33)	(2,575)	2,575
	<b>233,174</b>	<b>6,135</b>	<b>(6,135)</b>	<b>(14,739)</b>	<b>14,739</b>
<b>2020</b>					
Cash and Cash Equivalents	56,638	1	(1)	-	-
Bank Accepted Bills of Exchange	52,978	64	(64)	-	-
Government and Other Public Securities	118,979	6,189	(6,189)	(619)	619
Shares in Listed Securities and Unit Trusts	3,004	-	-	(300)	300
Floating Rate Notes	14,001	11	(11)	-	-
	<b>244,100</b>	<b>6,265</b>	<b>(6,265)</b>	<b>(919)</b>	<b>919</b>

### (b) Credit risk exposures

Credit risk is the risk of loss from a counterparty failing to meet their financial obligations. The Group's credit risk arises predominantly from investment activities, premium receivable from underwriting activities and future claims on the reinsurance contracts.

The Group is exposed to credit risk on insurance contracts as a result of exposure to individual clients, intermediaries or reinsurers. The Group does not have any material exposure to individual clients or intermediaries which would materially impact the operating profit. At the reporting date, there are no significant concentrations of credit risk. The credit risk to reinsurers is managed through the Group having a pre-determined policy on the appropriate rating a reinsurer must have to participate in the reinsurance programme.

The Group's maximum exposure to credit risk at balance date in relation to each class of recognised financial asset is the carrying amount of those assets as indicated in the Statement of Financial Position.

Ageing of the Group's trade and other receivables, reinsurance and other recoveries receivable is provided below. The amounts are aged according to their original due date. In July 2021, as a result of the June 2021 COVID-19 lockdowns, payment terms were extended for HEM policy holders experiencing difficulties. The extended payment terms are expected to be in place until the end of the current COVID-19 lockdowns

Note 26 Financial instruments (continued)

(b) Credit risk exposures (continued)

	Trade and other receivables \$'000	Reinsurance and other recoverable receivable \$'000
<b>2021 Consolidation</b>		
Neither past due nor impaired	104,230	41,490
Past due 0-30 days	51,378	-
Past due 31-120 days	4,162	-
More than 120 days	424	-

	Trade and other receivables \$'000	Reinsurance and other recoverable receivable \$'000
<b>2020 Consolidation</b>		
Neither past due nor impaired	123,455	34,092
Past due 0-30 days	1,423	-
Past due 31-120 days	2,045	-
More than 120 days	355	-

The allowance for impairment loss at the end of the year was as follows:

	2021 \$000	2020 \$000
Balance at 1 July	218	216
Impairment loss/(write back) recognised	155	158
Amounts written off	(67)	(156)
Balance at 30 June	306	218

## Note 26 Financial instruments (continued)

### (b) Credit risk exposures (continued)

The table below provides information regarding credit exposure of the Group according to the long-term S&P credit rating of the counterparties:

	AAA \$000	AA \$000	A \$000	BBB \$000	Not rated \$000	Total \$000
<b>2021</b>						
Cash and Cash Equivalents	-	33,058	3,742	-	-	36,800
Financial Assets – Interest Bearing	72,033	59,639	30,169	20,390	-	182,231
Trade and Other Receivables	-	-	-	-	160,195	160,195
Reinsurance and Other Recoveries Receivable	-	40,160	984	-	345	41,490
Other Assets	29,583	-	-	-	74,446	104,029
	<b>101,616</b>	<b>130,518</b>	<b>34,895</b>	<b>20,390</b>	<b>234,986</b>	<b>524,745</b>
<b>2020</b>						
Cash and Cash Equivalents	-	54,075	2,563	-	-	56,638
Financial Assets – Interest Bearing	144,515	11,477	17,973	10,493	-	184,458
Trade and Other Receivables	-	-	-	-	110,298	110,298
Reinsurance and Other Recoveries Receivable	-	32,860	1,390	-	445	34,695
Other Assets	28,151	-	-	-	55,322	83,473
	<b>172,667</b>	<b>98,412</b>	<b>21,926</b>	<b>10,493</b>	<b>166,065</b>	<b>469,562</b>

### (c) Liquidity risk

Liquidity risk is concern with the risk of there being insufficient cash resources to meet payment obligations without affecting the daily operations or the financial condition of the Group. Liquidity facilitates the ability to meet expected and unexpected requirements for cash. The liquidity position is derived from operating cash flows, investment portfolios and access to outside sources of liquidity.

Management of liquidity risk includes assets and liability management strategies. The assets held to back insurance liabilities consist of fixed interest securities and other very high quality securities which can generally be readily sold or exchanged for cash. The assets are managed so as to effectively match the maturity profile of the assets with the expected pattern of claims payments. The money market securities are restricted to investment grade securities with concentrations of investments managed as per the respective Investment Mandates.

	Less than 1 year \$000	1-2 years \$000	2-5 years \$000	Over 5 years \$000	Total \$000
<b>2021</b>					
Trade and Other Payables	124,043	-	-	562	124,606
Outstanding Claims Liability	30,625	21,276	41,956	60,871	154,728
	<b>154,668</b>	<b>21,276</b>	<b>41,956</b>	<b>61,433</b>	<b>279,333</b>
<b>2020</b>					
Trade and Other Payables	95,163	-	-	537	95,700
Outstanding Claims Liability	24,861	18,674	38,225	50,824	132,583
	<b>120,024</b>	<b>18,674</b>	<b>38,225</b>	<b>51,361</b>	<b>228,283</b>



## Note 26 Financial instruments (continued)

### (d) Net fair values

The Group's financial assets and liabilities are carried in the Statement of Financial Position at amounts that approximate fair value.

The carrying amounts of all financial assets and liabilities are reviewed to ensure they are not in excess of the net fair value.

#### (i) Fair value hierarchy

The investments carried at fair value have been classified under the three levels of the IFRS fair value hierarchy as follows:

- Level 1: quoted prices (unadjusted) in active markets for an identical instrument
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs)

If the inputs used to measure the fair value of an asset or liability might be categorised in different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

The table below analyses financial instruments, measured at fair value at the end of the reporting period, by level in the fair value hierarchy into which the fair value measurement is categorised:

	Level 1 \$000	Level 2 \$000	Level 3 \$000	Total \$000
<b>2021</b>				
Bank Accepted Bills of Exchange	48,981	-	-	48,981
Government and Other Public Securities	107,499	-	-	107,499
Shares in Listed Securities and Unit Trusts	14,142	-	-	14,142
Floating Rate Notes	25,751	-	-	25,751
	<b>196,373</b>	-	-	<b>196,373</b>

	Level 1 \$000	Level 2 \$000	Level 3 \$000	Total \$000
<b>2020</b>				
Bank Accepted Bills of Exchange	52,978	-	-	52,978
Government and Other Public Securities	117,479	-	-	117,479
Shares in Listed Securities and Unit Trusts	3,004	-	-	3,004
Floating Rate Notes	14,001	-	-	14,001
	<b>187,462</b>	-	-	<b>187,462</b>

Total unrealised gains and losses recognised in profit and loss have been included in investment revenue.

## Note 26 Financial instruments (continued)

### (d) Net fair values (continued)

#### (ii) Valuation of Riverwise Pty Limited

Riverwise is an investment of unlisted shares that was impaired to \$Nil in 2019. The investment in Riverwise is an area of accounting judgement as the shares are unlisted.

The impairment was based on a value in use impairment review performed by management that assessed future cashflows and forecast for a 4 year period that showed an overall projected trading loss. The position has not been revisited in the current year due to the ongoing pervasive economic uncertainty caused by COVID-19.

## Note 27 Other information

Employers Mutual Limited, incorporated and domiciled in Australia, is a public company limited by guarantee. Certain persons and corporations may be eligible for membership as per the Employers Mutual Limited Constitution. Admittance to membership of Employers Mutual Limited is at the Board's sole discretion.

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## Note 28 Capital Management

### (a) Capital management strategy

The Group's capital management strategy plays a key role in managing risk to create shareholder value whilst providing an appropriate level of capital to protect policyholders' and claimants' interests and to satisfy regulators. Capital finances operating activities, capital expenditure and growth. It also provides support in the of unexpected outcomes arising from the Group's insurance and other investment activities that are unfavourable.

The Group manages its capital and the adequacy of its capital through its internal capital adequacy assessment process (or "ICAAP"). The Board has adopted an ICAAP designed for the size and nature of the Group which is summarised in the ICAAP Summary Statement and also incorporates its capital management plan that sets out capital triggers and responses. The Group utilises its ICAAP to monitor its capital position on an ongoing basis, to assess whether it is operating within its stated risk tolerances and to assess the likelihood of breaching a risk tolerance.

The determination of the capital amount and mix is built around two core considerations:

#### (i) Regulatory capital

Employers Mutual Limited and its subsidiary, Hospitality Employers Mutual Limited, are regulated by the Australian Prudential Regulatory Authority ("APRA") as general insurers and are subject to APRA's prudential standards. These standards establish the basis for calculating the prescribed capital amount ("PCA") which is a minimum level of capital that the regulator deems must be held. To ensure the PCA is not breached the Group targets capital levels of at least 2.5 to 3 times the PCA.

The Group uses the standardised framework for calculating the PCA detailed in the relevant Prudential Standards and referred to as the prescribed method which is determined to be the sum of the capital charges for asset risk, asset concentration risk, insurance risk, insurance concentration risk and operational risk to assess its prescribed capital requirement.

## Note 28 Capital Management (continued)

### (a) Capital management strategy (continued)

#### (i) Regulatory capital (continued)

Capital calculations for regulatory purposes are in part based on the premium liabilities model which is different to the deferral and matching model which underpins the measurement of assets and liabilities in the financial statements. The premium liabilities model assesses future claim payments arising from future events insured under existing policies. This differs to the measurement of the Outstanding Claims Liability on the Statement of Financial Position which considers claims relating to events that occur only up to and including the reporting date.

#### (ii) Economic capital

In conjunction with the considerations set out above, which are important to the functioning of the business, consideration is given to the operational capital needs of the business. The capital objectives are achieved through dynamic management of the Statement of Financial Position and capital mix, the use of a risk based capital adequacy framework for capital needs that relies on explicit quantification of uncertainty or risk and the use of modelling techniques to provide valuable input to the capital management process and provide the capacity to quantify and understand this risk/return trade-off.

### (b) Capital composition

Total capital is calculated as equity as shown in the Statement of Financial Position.

### (c) Regulatory capital compliance

Under the Prudential Standards issued by the Australian Prudential Regulatory Authority (APRA), the prescribed capital amount (PCA) is calculated by assessing the risks inherent in the business, which comprise:

- The risk that the provision for outstanding claims is not sufficient to meet the obligations to the policyholders arising from losses incurred up to the reporting date (outstanding claims insurance risk);
- The risk that the unearned premium amount is insufficient to meet the obligations to policyholders arising from losses incurred after the reporting date on existing policies (premium liabilities insurance risk);
- The risk of a catastrophe giving rise to major claims losses up to the retention amount under existing reinsurance arrangements (insurance concentration risk)
- The risk that the value of assets is diminished (asset risk)
- The risk of concentrations in exposures to a particular asset, counterparty or group of related counterparties resulting in adverse movements in the capital base (asset concentration risk)
- Asset concentration risk charge definition here
- The risk of loss resulting from failed internal processes, people and systems or from external events (operational risk); and
- The allowance for diversification between asset and insurance risks (aggregation benefit)

## Note 28 Capital Management (continued)

These risks are quantified to determine the minimum capital required under the Prudential Standards. This requirement is compared to the capital held by the Company. Any provisions for outstanding claims and insurance risk in excess of the amount required to provide a level of sufficiency at 75% is classified as capital.

Regulatory capital requirements – 2021	2021 Company \$000	2021 Consolidated \$000
<b>Common Equity Tier 1 (CET1) capital</b>		
General reserves	25,307	25,307
Retained earnings	114,577	127,737
Excess technical provisions	-	3,516
Non-controlling interest	-	7,191
<b>Common equity Tier 1 capital deductions</b>		
Regulatory capital requirement of investment in subsidiaries	(20,853)	-
Net deferred tax asset	(1,477)	(3,614)
Other common equity Tier 1 capital adjustments	-	-
<b>Total regulatory capital</b>	<b>117,554</b>	<b>160,136</b>
Outstanding claims insurance risk charge	1,295	15,986
Premium liabilities insurance risk charge	-	6,355
Insurance concentration risk charge	2,000	1,000
Diversified asset risk charge	8,818	24,175
Operational risk charge	190	3,898
Aggregation benefit	(2,101)	(10,707)
<b>Prescribed capital amount (PCA)</b>	<b>10,202</b>	<b>40,778</b>
<b>Surplus</b>	<b>107,351</b>	<b>119,428</b>
<b>PCA Multiple</b>	<b>11.52</b>	<b>3.93</b>

## Note 28 Capital Management (continued)

### (c) Regulatory capital compliance (continued)

Regulatory capital requirements – 2020	2020 Company \$000	2020 Consolidated \$000
<b>Common Equity Tier 1 (CET1) capital</b>		
General reserves	25,307	25,307
Retained earnings	100,287	120,199
Excess technical provisions	-	4,139
Non-controlling interest	-	7,943
<b>Common equity Tier 1 capital deductions</b>		
Regulatory capital requirement of investment in subsidiaries	(17,858)	-
Net deferred tax asset	(1,584)	(3,292)
Other common equity Tier 1 capital adjustments	-	-
<b>Total regulatory capital</b>	<b>106,152</b>	<b>154,296</b>
Outstanding claims insurance risk charge	1,436	13,725
Premium liabilities insurance risk charge	-	5,778
Insurance concentration risk charge	2,000	1,000
Diversified asset risk charge	5,947	16,432
Operational risk charge	213	3,574
Aggregation benefit	(1,943)	(8,210)
<b>Prescribed capital amount (PCA)</b>	<b>7,653</b>	<b>32,299</b>
<b>Surplus</b>	<b>98,499</b>	<b>121,997</b>
<b>PCA Multiple</b>	<b>13.87</b>	<b>4.77</b>

The PCA calculations for the consolidated entity provided above are based on applying APRA Level 2 insurance group requirements.

## Note 29 Parent entity financial information

	2021 \$000	2020 \$000
<b>Income statement information for the financial year</b>		
Profit after tax for the year	14,771	13,031
Total comprehensive income	14,771	13,031
<b>Balance sheet information as at the end of the financial year</b>		
Current assets	88,609	86,609
Non-current assets	81,656	65,469
Current liabilities	20,383	16,086
Non-current liabilities	9,518	10,398
<b>Equity</b>		
Reserves	25,307	25,307
Retained earnings	115,058	100,287
<b>Total Equity</b>	<b>140,364</b>	<b>125,594</b>

## Note 30 Dividends Paid

Dividends paid from Hospitality Employers Mutual

Declared and Paid during 2021						
Share Class	Dividend	Franking	Amount per share \$0	Shares Issued	Dividend Paid \$0	Payment Date
Ordinary A	Interim	Fully Franked	0.2052	12,000,000	2,462,200	30/09/2020
Ordinary A	Final	Fully Franked	0.0746	12,000,000	895,347	30/03/2021
Ordinary B	Interim	Fully Franked	0.0507	12,000,000	608,600	30/09/2020
Ordinary B	Final	Fully Franked	0.0184	12,000,000	221,316	30/03/2021
<b>Total Ordinary</b>					<b>4,187,463*</b>	
Subordinated Debt	Interim	Full Franked	-	-	2,047,200	30/09/2021
Subordinated Debt	Final	Fully Franked	-	-	744,442	30/03/2021
<b>Total Paid</b>					<b>6,979,105</b>	

\*50% Dividend Paid to Employers Mutual Limited \$2,093,732

Declared and Paid during 2020						
Share Class	Dividend	Franking	Amount per share \$0	Shares Issued	Dividend Paid \$0	Payment Date
Ordinary A	Final	Fully Franked	0.2357	12,000,000	2,827,900	24/09/2019
Ordinary B	Final	Fully Franked	0.2208	12,000,000	2,649,400	24/09/2019
<b>Total Ordinary</b>					<b>5,477,300^</b>	
Subordinated Debt	Final	Fully Franked	-	-	3,651,533	24/09/2019
<b>Total Paid</b>					<b>9,128,833</b>	

^50% Dividend Paid to Employers Mutual limited \$2,738,650

## Note 31 Subsequent events

The ongoing development of the COVID-19 situation that led to a lockdown in Sydney and surrounding areas on 26 June 2021 and the associated economic impacts for the Group remain uncertain. The Directors, on the date of approving these financial statements, are of the view that there are a range of possible impacts from COVID-19 and note that the situation continues to be fluid. The Statement of Financial Position, and HEM's Outstanding Claims Liability specifically, reflects the latest information available and the high level of inherent uncertainty at the current time. Modelling undertaken by management indicates that the Group's capital position remains within the Target Operating Range under a range of scenarios, however the Group continues to closely monitor developments with a focus on the potential impact on fee revenue, premiums, claims and investments. Further information is contained in Note 31 as to the potential impacts on the Group. Other than the above, no matter or circumstance has arisen since 30 June 2021 that has significantly affected, or may significantly affect:

- The Group's operations in future financial years;
- The results of those operations in future financial years; and
- The Group's state of affairs in future financial years.

There have been no other events subsequent to balance date which would have a material effect on the Group's financial statements at 30 June 2021.

## Note 32 Coronavirus (COVID-19) pandemic

Significant global and domestic developments arising from novel coronavirus and associated infectious disease known as COVID-19 have persisted throughout 2021. Intermittent, and at times significant, social and commercial disruption with impacts on business and economic activity have continued throughout the year, culminating in a lockdown that commenced on 26 June 2021 that has had a significant impact on the Group's financial performance and its financial position in 2021 through its controlled entity, Hospitality Employers Mutual Limited. The full impact on the Group of the COVID-19 situation that is at play at the current time remains uncertain and the financial statements reflect best estimate based on the latest information available.

The impact of COVID-19 is most evident in the following at 30 June 2021:

- Premium Income – Premium income has increased slightly from the prior year but still remains considerably below pre COVID-19 premium levels. Premium income remains low due to the reduction in policyholders' wage rolls as a result of the current lockdowns and ongoing social distancing measures imposed by the Federal and State governments.
- Investment Income - Investment income remains low due to the impact of COVID-19 on investment market returns and the strategic position taken by the Group to manage the risk of increased volatility in investment markets.
- Insurance Liabilities – The actuarial assumptions used in the calculation of the insurance liabilities have considered the impact of COVID-19, resulting in a strengthening of the actuarial valuation. Based on the limited available data, it has been assumed that the impact of the June 2021 lockdowns will be similar to the 2020 lockdowns and that experience has been applied in the calculation of the insurance liabilities at 30 June 2021. Refer to Notes 2 (b) and 16(a) for further information on this.

The full impact on the Company of the current COVID-19 situation remains uncertain and the financial statements reflect best estimates based on the latest information available. A sensitivity analysis for various lockdown scenarios has been prepared by HEM, with all scenarios HEM's PCA will remain within its Target Operating Model. Refer to note 2(b) for further information on this.

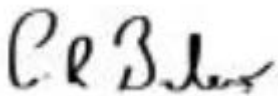
Management has continued to preserve liquidity by maintaining an expense management policy that is focused on reducing non critical discretionary spending in areas such as travel and entertainment whilst the pandemic is ongoing. Management will continue to monitor the situation and adjust the expense management policy as required in order to respond to the uncertain and fluid nature of the pandemic.

## Directors' Declaration

1. In the opinion of the Directors of Employers Mutual Limited ('the Company'):
  - a. the consolidated financial statements and notes set out on pages 10 to 62, are in accordance with the Corporations Act 2001, including:
    - i. giving a true and fair view of the Group's financial position as at 30 June 2021 and of its performance for the financial year ended on that date; and
    - ii. complying with Australian Accounting Standards and the Corporations Regulations 2001; and
  - b. There are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
2. The Directors draw attention to Note 1 to the financial statements, which includes a statement of compliance with International Financial Reporting Standards.

Signed in accordance with a resolution of the Directors:

Dated at Sydney this day of 10 September 2021



**Paul R. Baker**

*Chair*



**Catherine A. King**

*Director*





# Independent Auditor's Report

To the members of Employers Mutual Limited

## Opinion

We have audited the **Financial Report** of Employers Mutual Limited (the Company).

In our opinion, the accompanying Financial Report of the Company is in accordance with the *Corporations Act 2001*, including:

- giving a true and fair view of the **Group's** financial position as at 30 June 2021 and of its financial performance for the year ended on that date; and
- complying with *Australian Accounting Standards* and the *Corporations Regulations 2001*.

The **Financial Report** comprises:

- Statement of financial position as at 30 June 2021;
- Statement of comprehensive income, Statement of changes in equity, and Statement of cash flows for the year then ended;
- Notes including a summary of significant accounting policies; and
- Directors' Declaration.

The **Group** consists of the Company and the entities it controlled at the year-end or from time to time during the financial year.

## Basis for opinion

We conducted our audit in accordance with *Australian Auditing Standards*. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report.

We are independent of the Group in accordance with the *Corporations Act 2001* and the ethical requirements of the *Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the Financial Report in Australia. We have fulfilled our other ethical responsibilities in accordance with the Code.

## Other Information

Other Information is financial and non-financial information in Employers Mutual Limited's annual report which is provided in addition to the Financial Report and the Auditor's Report. The Directors are responsible for the Other Information.

Our opinion on the Financial Statements does not cover the Other Information and, accordingly, we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read the Other Information. In doing so, we consider whether the Other Information is materially inconsistent with the Financial Statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We are required to report if we conclude that there is a material misstatement of this Other Information, and based on the work we have performed on the Other Information that we obtained prior to the date of this Auditor's Report we have nothing to report.

## Responsibilities of the Directors for the Financial Report

The Directors are responsible for:

- preparing the Financial Report that gives a true and fair view in accordance with *Australian Accounting Standards and the Corporations Act 2001*
- implementing necessary internal control to enable the preparation of a Financial Report that gives a true and fair view and is free from material misstatement, whether due to fraud or error
- assessing the Group and Company's ability to continue as a going concern and whether the use of the going concern basis of accounting is appropriate. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate the Group and Company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the Financial Report

Our objective is:

- to obtain reasonable assurance about whether the Financial Report as a whole is free from material misstatement, whether due to fraud or error; and
- to issue an Auditor's Report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with *Australian Auditing Standards* will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Financial Report.



A further description of our responsibilities for the audit of the Financial Report is located at the Auditing and Assurance Standards Board website at: [http://www.auasb.gov.au/auditors\\_responsibilities/ar3.pdf](http://www.auasb.gov.au/auditors_responsibilities/ar3.pdf). This description forms part of our Auditor's Report.

A handwritten signature of the KPMG firm, written in a cursive, black ink style.

KPMG

A handwritten signature of Leann Yuen, written in a cursive, black ink style.

Leann Yuen

Partner

Sydney  
10 September 2021

## CONTACTS

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